

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 28<sup>th</sup> June 2013

## SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

S Y D N E Y								
MANDARIN Imperial Class 1		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40	13-14	36	14-16	48			Marsh	Red
48	14-16	40	16-18	56	16-20	23		
56	16-18	48	18-20	64	20-24	27	12-16	24-26
64	18-20	56	18-20	72	22-26	32	16-20	28-30
72	18-20	64	16-18	80	24-28	36	17-20	28-30
80	16-18	72	16-18	88	26-30	40	15-18	24-26
88	16-18	80	14-16	100	26-30	48	12-16	20-22
100	14-16	88	14-16	113	24-26	56		
113	14-15	100	12-14	125	22-24	64		
125	13-14	113	10-13	138	20-22	72		
138	12-13	125		150	17-20	80		
150+		138+		163	15-18			
No2's	6-13	No2's	8-12	No2's	8-16	No2's	6-12	14-20

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

### General Comment: WHOLESAL TRADING TREND

With heavy rains and storms across the state trading was at it's lowest at the end-of-financial year. Retailers reported very slow activity in the shops and this was reflected in their orders, which were effectively halved. This has resulted in the market weakening for all of the citrus and other fruits this week. There were heavier arrivals of Imperial mandarins with fruit from most districts and this market was noticeably weaker and adversely affected the sales of other mandarins. Oranges and lemons were slightly weaker on price this week while grapefruit were slow but steady on price and limes were firmer for only the Premium Green row-faced trays of fruit.

### ORANGES

Demand: Mixed

Carryover: Some

Quality: Mixed

Comment: Navel oranges were in heavier supply this week which saw an easing on prices. Valencia oranges have all but finished and there were heavy supplies of Navelina and a light supply of Lengs. The bulk of sales for Navel oranges continued to be seen to range between district/states as follows: South Australia: from \$12-\$24 for Class 1, with the best "heavy" packs being quoted up to \$28, Victoria: from \$10-\$20 and NSW and Qld.: from \$8-\$16 and the odd brand to \$20. Most sales continued to range from \$14-\$16 and Class 2 Navels were from \$10-\$14. Bins of Navels were from \$120-\$160 for Class 2 fruit and from \$160-\$260 for Class one bins. 3-kilo net bags were from \$1.80-\$2.20.

### GRAPEFRUIT:

Demand: Slow

Carryover: Light

Quality: Good

Comment: The grapefruit market saw little changes for demand and sales this week with slow demand on Marsh. Red grapefruit were seen to be steady with fair supplies and the best fruit from Queensland. Red grapefruit have ranged from \$18-\$30 and some higher on Class 1's earlier while Class 2's were from \$10-\$18. White grapefruit have been priced for Class 1 fruit from \$16-\$20 and the best to \$24, while the Class 2 fruit was from \$10-\$16. Pomelos were in lighter supplies and sales with slow but steady sales this week for fruit which was becoming over-mature. Prices ranged from \$1.00-\$3.50 and the best Greens to \$4.00 but mainly from \$2.00-\$3.00 per kilo.

### LEMONS:

Demand: Fair

Carryover: Moderate

Quality: Fair

Comment: There were adequate supplies of lemons on the market which traded slowly seeing a slowing in demand and a slight easing for price. The quality of fruit remained good and with supplies mainly out of Queensland and some light supplies from Coastal NSW. Class 1 fruit in 15-kilo cartons were from \$15-\$30 with the better heavyweight lines slower and were up to \$36 while the best Premium fruit was as high as \$40. Class 2 fruit were easier and was from \$8-\$16.

### LIMES:

Demand: Fair

Carryover: Some

Quality: Mixed

Comment: Limes were again firmer on Monday with the 100% green fruit of Premium quality firming to be asking up to \$30 per tray. Class 1 trays of Green row-faced trays moved from \$16-\$26 while mixed yellow coloured Class 2 fruit was from \$6-\$14 in trays and bulk packs were from \$10-\$15.

### MANDARINS:

Demand: Fair

Carryover: Some

Quality: Fair

Comment: Queensland Imperial mandarins were in light supply with many of the larger lines finished and a few good brands only remaining to be seen. There was heavy arrival of Southern Imperials which resulted in the market easing on price as well as it having a knock-on effect upon the sales of other mandarin varieties, particularly Taylor Lees and Hicksons, which slowed in sales because of the abundance of cheaper Imperials. Class 1 cartons of Imperials from all districts sold this week from \$10-\$20, while the Class 2's were from \$6-\$10 and some higher. The Premium (Extra-Class) row-faced Southern Imperials also eased on price this week to range from \$16-\$24 and the best to \$26. Taylor Lees and Hicksons were in good supplies and were slower in price due to the abundance of cheaper competing Imperials. Tangelos were in light supply and unchanged for price. Qld. Taylor Lee and Hicksons mandarins in 10-kilo cartons ranged in price from \$16-\$24 for Class 1 fruit with poor demand for smalls and Class 2 fruit were from \$10-\$14.

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M E L B O U R N E									
GRAPEFRUIT		LEMONS		NAVEL		VALENCIA		MANDARIN	
Marsh				Lengs		Season Ended		Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	20-26	48		48	16-18
32	20-25	64		56	26-30	56		56	18-20
36	20-25	72		64	24-26	64		64	20-24
40	20-25	80		72	22-24	72		72	20-24
48	20-25	88	30	80	20-26	80		80	18-22
56	16-20	100	30-32	88	18-20	88		88	18-22
64	12-15	113	30-32	100	14-18	100		100	16-20
		125	26-28	113	12-14	113		113	14-18
		138	25-26	125		125		125	12-14
		150	20-22	138		138		138	10-12
				150		150		150	

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**General Comment:** Market conditions remained very flat in general reflecting the poor retail trading as reported from buyers. With school holidays starting this weekend not much action can be expected for the next couple of weeks. There was plenty of availability of all lines of fruit and vegetables to meet demand and sales were very hard to make with so few buyers around. Very cold mornings and fine sunny days with maximum temperatures around 16/17° have been the order of the day all this week. There were ample supplies of Navels from Mildura / Sth Australia and Griffith with values basically unchanged from last week. Prices for Class 1 fruit ranged from \$12-\$25 with better lines to \$30 with Class 2 fruit from \$10-\$15 and Nets \$2.00-\$2.50. Bins remained at \$160-\$210 for 300kg and \$260-\$330 for 400kg. Light supplies of Easy Peels were \$32-\$35 per tray and steady. Light availability of Cara Cara was easier at \$25-\$30. The first light arrivals of Bloods from Queensland were offer at \$30-\$35. Ruby grapefruit was still in steady in supply to meet demand and prices remained unchanged. The sales range was at \$20-\$30 and some up to \$35 with class 2 at \$12-\$20 and some up to \$25. Marsh remained at \$12-\$25. Lemons from Mildura, East Gippsland and the tail end of Queensland were in increased supply and values have weakened. The selling range was from \$20-\$32 while No 2s continued to be from \$12-\$20. There were lighter supplies of Limes and prices remained steady at \$25-\$30 with some up to \$35. Imperial mandarins were in good supply and more than enough to satisfy demand and values were a little softer. The sales range was \$16-\$20 with an odd to \$22 with Seconds at \$8-\$12. Daisy mandarins were in moderate supply and prices were easier at \$20-\$25. A handful of Clementines were slow moving at \$16-\$18 and the last of the Monarchs from Queensland were also at around \$16-\$18. The first consignments of Empress mandarins from Queensland were also on offer today ranging between \$36 and \$45. Tangelos remained around \$25-\$30.

**NAVELS:** Ample supply and prices were basically unchanged from last week. Class 1 fruit ranged from \$12-\$25 with better lines to \$30 and class 2 were from \$10-\$15. Nets remained from \$2.00-\$2.50 and Bins were \$260-\$330 for 400kg and \$160-\$210 for 300kg. Light supplies of Easy peel were ranging between \$32 and \$35 per tray.

**BLOOD ORANGES:** First arrivals from Queensland this week at \$30-\$35 and Cara Cara from the Riverland were at \$25-\$30.

**MARSH GRAPEFRUIT:** A reasonable supply of Queensland and Riverland fruit was enough for the demand and values were unchanged.  
MOST SALES: \$20-\$25

**RUBY GRAPEFRUIT:** Steady supply and demand with prices unchanged.  
MOST SALES: \$20-\$30

**LEMON:** More supply available from Mildura and East Gippsland areas and the tail end of Queensland with values a little weaker. The sales range was from \$30-\$32 for sizes 88-113 and \$20-\$28 for sizes 125-150 while Seconds were \$12-\$20  
MOST SALES: \$20-\$32

**MANDARINS:** Imperial mandarins were in good supply and the sales range was a little softer at \$16-\$20 with an odd to \$22 and No 2s were \$8-\$12. Quality remained quite reasonable in general but some breakdown was occurring in some lines. Daisy were in moderate supply and prices were also easier at \$20-\$25. A handful of Clementines were slow moving at \$14-\$18 and the last of the Monarch from Queensland were around \$16-\$18. The first arrivals of Empress from Qld were on offer and ranged from \$36-\$45.

**TANGELOS:** moderate supply with sales continuing around \$25 to \$30 for the 16kg cartons.  
MOST SALES: \$30

**LIMES:** Light supplies and prices have remained steady at \$25-\$30 with some now up to \$35.  
MOST SALES: \$25-\$30

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Friday 28<sup>th</sup> June 2013

## SELLING PRICES

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BRISBANE							
GRAPEFRUIT Red		LEMONS		MANDARIN Imperials		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	20-24	56	12-16	48	14-16	48	10-12
32	24-30	64	18-20	56	16-20	56	12-18
36	24-30	72	22-26	64	18-22	64	16-20
40	22-28	80	22-26	72	18-24	72	14-24
48	22-26	88	26-30	80	16-20	80	14-20
56	20-22	100	26-30	88	14-18	88	14-18
64		113	22-26	100		100	10-12
72		125	16-20	113		113	8-12
		138	12-16	125		125	
		150		138		138	
		165					
		180					

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**General Comment:** The weather has been cold and clear in Brisbane for the most of this week. Overall, citrus experienced steady sales with the start of school holidays. Southern Imperial mandarins were selling for \$14-\$24. Good quality Queensland Hicksons were fetching \$14-\$20 with best at \$24. Navels were realizing \$8-24 from all regions with most sales from \$14-\$18.

### NAVEL:

DEMAND: Slow/Mixed

CARRYOVER: Heavy

QUALITY: Mixed

Navels continued to be in heavy supply during this week from all regions having mixed varieties, quality and pricing. Navels were realizing \$8-24 from all regions with most sales \$14-\$18. South Australian Washington Navels have sold from \$16-\$24 however most sales being \$20 to \$24 for premium sizes.

### GRAPEFRUIT:

DEMAND: Steady

CARRYOVER: Some

QUALITY: Good

Marsh experienced very low demand from the green grocers in Brisbane. Very slow sales between \$20 and \$30. Red Grapefruit enjoyed steady demand with sales also from the \$20-\$30 range with most sales \$20-\$24. Pomelos were absent from the market this week.

### LEMONS:

DEMAND: Firm

CARRYOVER: Some

QUALITY: Fair to Good

Adequate supply of mainly Queensland fruit, which were on offer at \$12 to \$30, with most sales in the premium sizes sold between \$20-\$26.

### MANDARINS:

DEMAND: Steady

CARRYOVER: Some

QUALITY: Very Mixed

Southern Imperials of average quality were being offered for \$14-\$24 with most sales from \$16-\$20. Good quality Queensland Hicksons were achieving \$14-\$20 with best at \$24 for Bulk Bins.

### LIMES:

DEMAND: Firm

CARRYOVER: Some

QUALITY: Very Mixed

Prices firmed on genuine premium grade quality fruit, however poor, mixed quality fruit present, dominated the Brisbane Market and determined the pricing. Grade 1, in 5Kg Trays achieved \$10-\$16 with Bulk Cartons (10Kgs) selling for \$12-\$25.

CITRUS FRUIT SIZES CHART - ORANGES			
	AUS 20kg	USA 16kg	SE ASIA 22kg
Count	mm Size	mm Size	mm Size
56	87	84	
64	84	81	87
72	81	77	84
80	77	75	81
88	75	72	77
100	72	69	75
113	69	67	72
125	67	65	69
138	65	63	67
150	63		65

RETAIL PRICES REPORT – **MELBOURNE** – 28<sup>th</sup> June 2013

**MELBOURNE RETAIL PRICES**

VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels</b>	\$2.98 kg \$3.98 bag	\$2.98 kg \$2.98 bag
<b>Grapefruit</b>		
Marsh	N/A	\$3.98
Pigmented	\$4.98	\$3.98
<b>Limes</b>	\$9.98	98c each
<b>Lemons</b>	\$4.98	\$3.98
<b>Mandarin</b>		
Imperials	\$3.98	\$3.98
Clementine	\$2.98	
Afourer	\$4.98	N/A
Tangelos	\$4.98	\$2.96

RETAIL PRICES REPORT – **BRISBANE** – 28<sup>th</sup> June 2013

**BRISBANE RETAIL PRICES**

VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels</b>	\$1.17 - \$1.64 kg	\$1.99 - \$3.50 kg
<b>3kg net bags</b>	\$3.50 - \$5.98	\$3.88 - \$4.99
<b>Grapefruit</b>		
Marsh		\$4.99
Red Fleshed	\$2.98 - \$4.98	\$3.98 - \$4.99
<b>Limes</b>	0.80c each	0.80c each
<b>Lemons</b>	\$3.98kg - .60c/.80c each	\$3.95 - \$4.99
<b>Mandarin</b>		
Imperials	\$3.98	\$3.68 - \$5.99
Clementine	\$2.88	
Tangelo	\$4.00	\$5.99
Phoenix	\$2.98	
Hickson	\$3.99	\$4.99
Monarch		\$4.99

RETAIL PRICES REPORT – **SYDNEY** – 28<sup>th</sup> June 2013

**SYDNEY RETAIL PRICES**

VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels Loose</b>	\$0.99 - \$1.98	\$0.99 - \$3.99
<b>3kg Net Bag</b>	\$2.98 - \$3.98	\$2.49 - \$3.99
<b>Grapefruit</b>		
Marsh	\$3.98	\$1.66 - \$3.99
Red Fleshed	\$3.98 - \$5.98	\$3.49 - \$4.99
<b>Limes</b>	\$6.98 - \$8.00	\$3.98 - \$9.99
<b>Lemons</b>	\$2.98 - \$3.98	\$3.99 - \$4.99
<b>Mandarin</b>		
Imperials	\$2.00 - \$5.98	\$3.49 - \$5.99
Tangelo	\$5.98	\$4.99 - \$5.99
Taylor Lee		\$3.98
Hickson	\$2.00	