

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 19<sup>th</sup> July 2013

## SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

S Y D N E Y								
MANDARIN Imperial Class 1		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40	12-14	36	13-16	48			Marsh	Red
48	14-15	40	15-18	56	15-18	23		
56	16-18	48	16-20	64	18-23	27	12-16	24-26
64	16-20	56	16-20	72	20-25	32	16-20	28-30
72	16-20	64	14-18	80	28-30	36	17-20	28-30
80	15-18	72	14-18	88	28-30	40	15-18	24-26
88	14-16	80	13-16	100	28-30	48	12-16	20-22
100	13-15	88	13-16	113	24-28	56		
113	13-14	100	12-14	125	22-26	64		
125	11-13	113	10-13	138	20-24	72		
138	10-12	125		150	15-20	80		
150+		138+		163	14-17			
No2's	6-12	No2's	8-12	No2's	8-16	No2's	6-12	14-20

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

### General Comment: WHOLESAL TRADING TREND

The past week saw little change in the ranges of prices reported for citrus fruits while there have been changes to the "most-sales" with lemons continuing to firm up for prices as well as there being a decline in the quality of Qld. fruit and supplies of Southern lemons of good quality seen. There were good supplies of Washington Navel oranges as well as Lengs while Navelina were unwanted. There were good supplies of Southern Imperial mandarins but with some quality issues arising and other mandarin varieties were slow. The first Qld. Murcot Honey mandarins were sighted. Grapefruit were slow and prices were unchanged while there were light supplies of Pomelos.

### ORANGES

Demand: Mixed

Carryover: Some

Quality: Mixed

Comment: Both Leng and Washington Navel oranges were seen in good supply and quality this week. Prices and demand was seen to be little changed with Navelina difficult to sell. The bulk of sales for Navel oranges continued to be seen to range between district/states as follows: South Australia from \$12-\$20 for Class 1, with the best "heavy" packs being quoted up to \$24, Victoria and NSW were from \$10-\$20 with most sales around \$14. Leng Navels in 15-kilo cartons were up to \$20 and heavier cartons up to \$24 with Premiums to \$26 for selected lines and Class 2 Navels were from \$6-\$12. Bins of Navels were from \$120-\$150 for Class 2 and from \$150-\$230 for Class one bins. 3-kilo net bags were from \$1.40-\$1.80.

### GRAPEFRUIT:

Demand: Slow

Carryover: Light

Quality: Good

Comment: The grapefruit market continued to be very slow with White varieties almost unsalable even though they were in very light supplies. Red grapefruit sold steadily with the best quality out of Qld. and the market prices were unchanged. Red grapefruit have ranged from \$18-\$26 for Class 1 fruit out of Queensland which was the best, while Class 2 fruit was from \$10-\$18. White grapefruit have been priced for Class 1 fruit from \$16-\$20 and the best to \$24, while the Class 2 fruit was from \$10-\$16. Pomelos were in lighter supplies and sales with slow and mixed to poor over-mature fruit being widespread. Prices ranged from \$3-\$4 per kilo.

### LEMONS:

Demand: Fair

Carryover: Moderate

Quality: Fair

Comment: Lemons were seen from most producing areas this week but continued to be in light supply and the Qld. quality is waning as their fruit becomes over-ripe. Class 1 fruit in 15-kilo cartons were from \$15-\$30 and the best to \$36. Heavyweight 18-kilo plus cartons were up to \$40 and with the best Premium fruit as high as \$45. Class 2 fruit were easier to range from \$10-\$16. Coastal NSW 15-kilo packs ranged from \$16-\$20.

### LIMES:

Demand: Fair

Carryover: Some

Quality: Mixed

Comment: The Lime market was stronger on Monday being up to \$30 for North Qld. green Mareeba fruit in the 5-kilo trays; however this eased during the week due to the large numbers of mixed colour and ripe NSW fruit on offer. The market ranged on Class 1, 5-kilo trays from \$14 up to \$26 and the best to \$30 on Monday. Class 2 fruit remained in good supply ranging from \$5-\$14 in trays while bulk packs were from \$7-\$15.

### MANDARINS:

Demand: Fair

Carryover: Some

Quality: Fair

Comment: Southern Imperial mandarins continued to be in good supplies this week but there were quality issues due to soft fungal rots and punctures, prices were little changed. Imperials continued to affect the sales of other mandarin varieties with Taylor Lees, Hicksons, Tangelos as well as the first Qld. Murcot Honeys all slow selling. Class 1 cartons of Imperials from all districts sold from \$8-\$16, while the Class 2 fruit was from \$6-\$10. The Premium (Extra-Class) row-faced Southern Imperials also eased on price this week to range from \$16-\$20 and the best row-faced fruit up to \$26 on Monday. Taylor Lee's and Hicksons were in good supplies and were slower in price due to the abundance of cheaper competing Imperials. Tangelos were in light supply and unchanged for price. Qld. Taylor Lee and Hickson mandarins in 10-kilo cartons ranged in price from \$14-\$20 for Class 1 fruit with poor demand for smalls while Class 2 and composite fruit were from \$10-\$14, with larger sales reported at around \$12. There were also light supplies of Premium quality Empress out of Qld. in 18-kilo cartons and were quoted up to \$40. There were limited supplies of Qld. Murcot Honey with prices ranging from \$20-\$26 and up to \$30 on Monday.

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

## Friday 19<sup>th</sup> July 2013

### SELLING PRICES

Unless indicated, prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

M E L B O U R N E									
GRAPEFRUIT		LEMONS		NAVEL S		VALENCIA		MANDARIN	
Marsh						Season Ended		Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	20-24	48		48	16-18
32	20-25	64		56	26-30	56		56	18-20
36	20-25	72		64	24-26	64		64	20-22
40	20-25	80		72	22-24	72		72	20-22
48	20-25	88	30-36	80	20-26	80		80	18-20
56	16-20	100	32-36	88	18-20	88		88	18-20
64	12-15	113	32-36	100	14-18	100		100	16-18
		125	28-32	113	12-14	113		113	14-16
		138	26-32	125		125		125	12-14
		150	22-28	138		138		138	10-12
				150		150		150	

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

#### **General Comment:**

Market conditions have not changed significantly since last week and still remain generally flat. There was ample availability of most lines of fruit and vegetables to meet a modest demand at best with buyers reporting similar conditions at retail level. At a glance, strawberries were in short supply this week with prices improving whereas most other lines struggled to maintain or in many cases eased in value. There was an ample supply of Navels and prices remained unchanged for carton fruit. Class 1 fruit ranged from \$12-\$25 with better lines to \$30 while Class 2 fruit was from \$10-\$15 and Nets were slightly wider at \$1.50-\$2.00. The sales range for Bins was also wider with the bottom end easing a little and was ranging from \$150-\$200 for 300kg and \$230-\$300 for 400kg. Easy Peels remained at \$32-\$35 per tray and were steady. Blood oranges were in adequate supply with the sales range a little wider at \$25-\$35 and Cara Cara remained around \$24-\$30. Ruby grapefruit was still in steady supply to meet demand and prices remained unchanged. The sales range was at \$20-\$30 and some up to \$35 with Class 2 fruit at \$12 to \$20 and some up to \$25 while Marsh remained at \$12-\$25. Lemons from SA/Mildura and East Gippsland were only moderate in supply and values were firmer. The selling range was from \$22-\$36 while Class 2 fruit remained from \$12-\$20. There was a moderate supply of limes meeting demand at similar values to last week. The sales range was steady at \$25-\$30 and up to \$35. Imperial mandarins were still in good supply and the sales range was from \$16-\$20 with an odd to \$22 while seconds were from \$8-\$12. There was a lot more puffy fruit around with buyers starting to look at other varieties. Daisy mandarins remained in moderate supply with prices at \$20-\$25. The supply of Empress was steady and values eased and were at \$32-\$36. Taylor Lees continued to struggle and have lost further ground with the selling range at around \$12-\$15 with seconds at \$8-\$10. Tangelos were in good supply and the sales range widened to \$15-\$30.

**NAVELS:** Ample supply and prices for carton fruit were unchanged. Class 1 fruit was ranging from \$12-\$25 with better lines to \$30 and Class 2 fruit was from \$10-\$15 while nets were slightly wider at \$1.50-\$2.00. The sales range for Bins also widened with an easier bottom end at \$230-\$300 for 400kg and \$150-\$200 for 300kg. Easy peels continued at \$32 and \$35 per tray.

**BLOOD ORANGES:** Adequate level of supply with the sale range was a little wider at \$25-\$35. Cara Cara were \$24-\$30.

**MARSH GRAPEFRUIT:** A reasonable supply of Queensland and Riverland fruit was enough for the demand and values were unchanged.

**MOST SALES:** \$20-\$25

**RUBY GRAPEFRUIT:** Steady supply and demand with prices unchanged.

**MOST SALES:** \$20-\$30

**LEMON:** A moderate supply available from SA/Mildura and East Gippsland and the sales range was firmer at \$30-\$36 for sizes 88-113 and \$22-\$32 for sizes 125-150. Seconds remained at \$12-\$20

**MOST SALES:** \$22- \$36

**MANDARINS:** A steady supply of Imperial mandarins and the sales range remained at \$16-\$22 for sizes 48-113 and \$10-\$14 for smalls. No 2s were \$8-\$12. There was a lot more puffy fruit around with buyers starting to look towards other varieties. Bulk bins were around \$100-\$180. Daisy remained in moderate supply and the sales range was unchanged at \$20-\$25. Empress were quite steady in supply and prices were easier at \$32-\$36. Taylor Lees continued to struggle at \$12-\$15 for both the 15kg and 18 kg cartons with No 2s at around \$8-\$10.

**TANGELOS:** More than enough supply for the demand and the sales range widened and was at \$15-\$25 with some up to \$30.

**MOST SALES:** \$15-\$25

**LIMES:** Moderate supply was meeting demand at similar values to last week. The sales range remained at \$25-\$30 with some up to \$35. A few trays of No 2s were around \$15-20.

**MOST SALES:** \$25-\$30

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

## Friday 19<sup>th</sup> July 2013

### SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects, while lower prices refer to Class 2.

BRISBANE							
GRAPEFRUIT Red		LEMONS		MANDARIN Hickson		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	18-22	56	12-16	48	12-14	48	10-12
32	24-28	64	18-20	56	14-16	56	12-18
36	24-30	72	22-26	64	16-18	64	16-22
40	22-26	80	22-26	72	16-18	72	14-24
48	22-24	88	26-30	80	12-14	80	14-20
56	18-20	100	26-28	88	12	88	14-18
64		113	22-26	100		100	10-12
72		125	16-20	113		113	8-12
		138	12-16	125		125	
		150		138		138	
		165					
		180					

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR *GENUINE* CLASS 1 FRUIT

#### General Comment:

Weather has been overcast with scattered rain showers in Brisbane this week. Good quality Queensland Hicksons were fetching \$12-\$18. Victorian Imperials were selling for \$10-\$20 with main sales from \$16-\$20. Washingtons were returning \$8-\$24 from all regions with most sales at \$14-\$18.

#### NAVEL:

DEMAND: Slow/Mixed                      CARRYOVER: Heavy                      QUALITY: Improved/Good

*Comment:* Navels have been in heavy supply this week from all regions with Washington and unspecified varieties having varied quality and pricing. Navels were realizing \$8-\$24 from all regions with most sales from \$14-\$18. South Australian Washington Navels have sold from \$16-\$24 however most sales were from \$20-\$24 for premium sizes.

#### GRAPEFRUIT:

DEMAND: Steady                      CARRYOVER: Some                      QUALITY: Good

*Comment:* Marsh had very slow sales between \$20 and \$25. Red grapefruit enjoyed steady demand with sales from \$20-\$24 with the best to \$30.

#### LEMONS:

DEMAND: Firm                      CARRYOVER: Some                      QUALITY: Mixed

*Comment:* Dwindling supply of Queensland fruit and increasing volume of Victorian fruit were selling for \$20-\$28 with best at \$30 with most Class 1 sales in the premium sizes selling from \$24-\$28. Class 2 fruit achieved \$10-\$18.

#### MANDARINS:

DEMAND: Steady/Slow                      CARRYOVER: Heavy                      QUALITY: Mixed

*Comment:* Southern Imperials were being offered for \$12-\$20 with quality fruit sold for \$16 to \$20 and good quality Queensland Hicksons were achieving \$12-\$18 while second grade Hicksons were difficult to move. Taylor Lee was very slow and difficult to sell with a price range of \$2-\$8.

#### LIMES:

DEMAND: Good                      CARRYOVER: Some                      QUALITY: Mixed

*Comment:* Prices firmed through out the premium and quality range, however a high volume of poor quality mixed fruit present dominated the Brisbane Market. Grade 1, in 5kg Trays achieved \$16-\$26, with most sales \$20-\$24 and genuine Grade 1 Bulk Cartons (10Kgs) selling for \$16-\$30. Premium extra class sold from \$30-\$40 with most sales \$30-\$35.

CITRUS FRUIT SIZES CHART - ORANGES			
	AUS 20kg	USA 16kg	SE ASIA 22kg
Count	mm Size	mm Size	mm Size
56	87	84	
64	84	81	87
72	81	77	84
80	77	75	81
88	75	72	77
100	72	69	75
113	69	67	72
125	67	65	69
138	65	63	67
150	63		65

RETAIL PRICES REPORT – **MELBOURNE** – 19<sup>th</sup> July 2013

**MELBOURNE RETAIL PRICES**

VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels Loose</b>	\$2.98 kg	\$2.98 kg
<b>3kg Net Bag</b>	\$2.85 bag	\$2.77 bag
<b>Grapefruit</b>		
Marsh	N/A	\$3.98
Pigmented	\$4.98	\$3.98
<b>Limes</b>	\$12.98	\$1.25 each
<b>Lemons</b>	\$4.98 & \$3.88PP	\$3.98 kg
<b>Mandarin</b>		
Imperials	\$3.98 kg	\$2.98 kg & \$1.98 pp bag
Clementine	\$3.88kg	
Murcott	\$4.98kg	\$2.98 kg
Tangelos	\$2.48kg	
Phoenix	\$4.98kg	

RETAIL PRICES REPORT – **BRISBANE** – 19<sup>th</sup> July 2013

**BRISBANE RETAIL PRICES**

VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels Loose</b>	\$2.98 kg	\$2.99 kg
<b>3kg Net Bag</b>	\$5.98	\$4.95
Cara Cara	\$1.00 each	\$1.99
<b>Grapefruit</b>		
Marsh		\$4.99
Red Fleshed	\$4.48	\$4.99
<b>Limes</b>	0.80c each	0.60c – 0.80c each
<b>Lemons</b>	0.80c each - \$3.98 kg	\$4.99
<b>Mandarin</b>		
Imperials	\$3.48	\$1.99 - \$3.99
Tangelo	\$2.40	
Phoenix	\$2.98	
Hickson	\$2.00	\$1.99 - \$3.99
Murcott		\$4.99

RETAIL PRICES REPORT – **SYDNEY** – 19<sup>th</sup> July 2013

**SYDNEY RETAIL PRICES**

VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels Loose</b>	\$0.99 - \$1.98	\$0.98 - \$3.99
<b>3kg Net Bag</b>	\$2.98 - \$3.98	\$2.49 - \$3.99
<b>Grapefruit</b>		
Marsh	\$3.98	\$1.66 - \$3.99
Red Fleshed	\$3.98 - \$5.98	\$3.49 - \$4.99
<b>Limes</b>	\$6.98 - \$8.00	\$3.98 - \$9.99
<b>Lemons</b>	\$2.98 - \$3.98	\$3.99 - \$4.99
<b>Mandarin</b>		
Imperials	\$1.99 - \$4.98	\$2.99 - \$5.99
Tangelo	\$5.98	\$3.49 - \$5.98
Taylor Lee		\$2.98 - \$4.98
Empress		\$3.99
Hickson	\$2.00	