

MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 7th June 2013

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

S Y D N E Y								
MANDARIN Imperial Class 1 QLD		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40	12-13	36	14-16	48			Marsh	Red
48	14-15	40	16-18	56	16-20	23		
56	16-18	48	18-20	64	20-24	27	12-16	24-26
64	16-20	56	18-20	72	22-26	32	16-20	28-30
72	16-20	64	16-18	80	24-28	36	17-20	28-30
80	15-18	72	16-18	88	26-30	40	15-18	24-26
88	15-18	80	14-16	100	26-30	48	12-16	20-22
100	13-14	88	14-16	113	24-28	56		
113	13-14	100	12-14	125	22-26	64		
125	10-12	113	10-13	138	20-24	72		
138	10	125		150	17-20	80		
150+		138+		163	15-18			
No2's	6-10	No2's	8-12	No2's	8-16	No2's	6-12	14-20

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

General Comment: WHOLESALE TRADING TREND

This week saw continuing very quiet trading with cold mornings and foggy conditions around Sydney. Following a stormy wet weekend the retailers reported poor demand and slow sales which this week carried on to cause a build-up of carryover produce laying around the Sydney Market stands and cool rooms. Citrus sales were seen and reported to be slightly weaker this week past with mandarins, lemons and oranges to see slow but steady sales. Navelina oranges weakened in demand as more Washingtons and better quality Southern fruit arrived, while Marsh grapefruit became unsalable. Only limes improved this week with an acute shortage of clean green row-faced fruit which resulted in a sharp rise in prices from Wednesday of this week.

NAVELS:

Demand: Mixed

Carryover: Some

Quality: Mixed

Comment: Navel oranges continued to be in good supply this week with quality mixed and prices ranging from \$12-\$20. Valencia continued to be seen in small quantities with some demand for juicing only and the shop stacks were using Navels only. The bulk of sales for Navel oranges continued to be seen to range from \$12-\$20 and with most sales from \$14-\$16. The better quality fruit was coming from South Australia and were in 15-kilo, 18-kilo and 20-kilo cartons. This fruit ranged up to \$28 and with some Premium heavy packs up to \$30 and with one brand to \$34 on Monday. Navelina were of mixed and poor eating quality and was adversely affecting sales. Class 2 Navels have been from \$10-\$12. Bins of Navels were from \$120-\$160 for Class 2 and from \$160-\$220 for Class one bins. 3-kilo net bags were from \$2.20-\$2.60. Bins of Valencia oranges were from \$150-\$200 and juicing cartons have been from \$8-\$12.

GRAPEFRUIT:

Demand: Slow

Carryover: Light

Quality: Good

Comment: Grapefruit demand and sales weakened this week with Marsh very slow and practically unsalable after slow orders. Red grapefruit were only slightly better with all of the chain stores stocking them, but with generally slow sales. Red grapefruit ranged from \$18-\$30 and some higher on Class 1's earlier while Class 2's were from \$10-\$18. White grapefruit were priced for Class 1 fruit from \$16-\$20 and with Class 2 from \$8-\$16. Pomelos were in adequate supplies and sales were slow this week. Both White and Pink fleshed Pomelos eased for prices to range from \$1.80-\$4.00 but mainly from \$2.00-\$3.00 per kilo.

LEMONS:

Demand: Fair

Carryover: Moderate

Quality: Fair

Comment: There continued to be adequate supplies of Lemons this week and the market traded steady with little change to report. The quality of fruit was generally good and was mainly out of Queensland. Class 1 fruit in 15-kilo cartons were from \$15-\$30. The better heavyweight lines were also slower and were up to \$36 and with the best Premium fruit as high as \$40. Class 2 fruit were easier to range from \$8-\$16.

LIMES:

Demand: Fair

Carryover: Some

Quality: Mixed

Comment: The Lime market saw lighter arrivals of Class 1 clean green fruit this week and as the bottom end of the market began to clear due to the unavailability of Green fruit the market begun to firm up on price mid-week. Class 1 trays of Green row-faced fruit moved from \$16 and some to \$18 earlier and up to \$20 today and with higher prices expected tomorrow and into next week. Poorer coloured Class 2 fruit was from \$4-\$12.

MANDARINS:

Demand: Fair

Carryover: Some

Quality: Fair

Comment: This week saw continuing good numbers of Queensland Imperial Mandarins of Class 2 and Composite quality. This fruit was in cartons and quarter bins and sold from \$6-\$10 and the best in cartons to \$12. South Australian Imperials which were slightly green and of Composite quality sold very slowly ranging from \$10-\$14 at Class 2 rates. There were light supplies of Class 1 and even less supplies of Premium quality fruit in cartons. While this fruit was in short supply prices were little changed with the best Premiums still up to \$26, in addition there were Daisy, Nova and Tangelo mandarins on the Market, with the chain stores selling Amour and Afourer from direct suppliers. Imperial Class 1 fruit ranged from \$10-\$20 and the better quality row-faced fruit being from \$20-\$26. Imperial Class 2 fruit was from \$8-\$15. Qld. Daisy Mandarins in 10-kilo cartons ranged in price from \$10-\$30 with poor demand for smalls and Class 2 fruit. Qld. Tangelos in 15-kilo cartons were from \$15-\$30 and as with the Daisy mandarins were very slow on smalls and Class 2 fruit with only large Premium fruit wanted by the retailers. Qld. Nova in 9-kilo cartons were from \$8-\$10 and slow.

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M E L B O U R N E									
GRAPEFRUIT		LEMONS		NAVEL		VALENCIA		MANDARIN	
Marsh				Navelina		Season Ended		Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	24-26	48		48	
32	25-30	64		56	26-30	56		56	
36	25-30	72		64	26-30	64		64	20-26
40	25-30	80		72	24-30	72		72	22-24
48	25-28	88	35	80	22-26	80		80	18-24
56	18-20	100	35	88	18-22	88		88	18-22
64	15	113	30-35	100	14-18	100		100	16-22
		125	30	113	12-14	113		113	14-18
		138	26-28	125		125		125	12-14
		150	20-24	138		138		138	10-12
				150		150		150	

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General Comment: Market conditions were unchanged and can only be described as lacklustre. Buyer attendance remained low and the overall supply of most fruit and vegetable lines was more than enough to meet requirements. In addition to increasing supply of Imperial mandarins from the Mildura area this week, bananas, tomatoes, capsicums, egg-plant, zucchinis, beans to name a few were all in ample supply for a buyer's market at declining values each day. The supply of Navels from Mildura / Sth Aust, Griffith and the tail end of USA imports was proving adequate for the current level of demand and the selling range was a little wider with the bottom end easier. The sales range was between \$12 and \$30 with the odd higher. Class 2 fruit was from \$10-\$15 with Nets at \$2.00-\$2.50. Bin lines remained around \$180-\$240 for 300kg and \$300-\$350 for the 400kg. The few USA imports still on the market were on offer at \$15-\$20 and these should be cleared out of the system by next week. Marsh and Ruby grapefruit were still in adequate supply to meet demand and prices remained steady at \$20-\$30 and some up to \$35 with class 2 at \$12-\$20 and some up to \$25. Lemons from Queensland, Mildura and East Gippsland were in moderate supply and sales were steady at \$20-\$35 and up to \$40 for a few 18kg packs. No 2s continued to be between \$12 and \$20. Limes were in adequate supply from Queensland and SA but values appeared a touch better. The sales range was generally from \$16-\$20 and a little higher for a few choice lines. A few more arrivals of Imperial mandarins from the Mildura District together with declining numbers from Queensland were proving more than adequate in meeting demand and values were generally a little softer. The sales range was \$18-\$24 and \$26 for one proven brand with seconds at \$10-\$14. Daisy mandarins remained at \$25-\$30 and a very light supply of Clementines from the Riverland was very slow moving at \$18-\$20. Tangelos were still in light supply but appeared enough for the demand at around \$25-\$30.

NAVELS: Supply from Mildura, Sth. Australia, Griffith and the tail end of USA fruit was proving adequate for the current level of demand and the sales range was wider with the bottom end a little easier. Prices were \$12-\$30 for Class 1 fruit and \$10-\$15 for class 2. The few remaining USA imports were generally around \$15-\$20 and these should be cleared out of the system by the end of the week. Nets ranged between \$2.00 and \$2.50, Bins were \$300-\$350 for 400kg and \$180-\$240 for 300kg.

MARSH GRAPEFRUIT: A reasonable supply of Queensland and Riverland fruit continued to meet an unchanged level of demand at similar values to last week.

MOST SALES: \$20-\$30

RUBY GRAPEFRUIT: Steady supply and demand with prices unchanged.

MOST SALES: \$20-\$30

LEMON: The moderate level of supply continued from Queensland, Mildura and East Gippsland areas and was adequate in meeting the current level of demand at unchanged values. The sales range remained at \$30-\$35 for sizes 88-113 and \$20-\$30 for sizes 125-150. Seconds were \$12-\$20.

MOST SALES: \$20-\$35

MANDARINS: A few more arrivals of Imperial mandarins from the Mildura district together with declining numbers from Queensland were proving more than adequate in meeting demand and values were generally a little softer. The sales range was at \$18-\$24 and as high as \$26 for one choice brand while No. 2s were \$10-\$14. Quality remained quite reasonable in general. Anticipating that Queensland supplies could just about be over by next week. Daisy were still in light/moderate supply and prices were unchanged.

TANGELOS: A light supply from Queensland with sales around \$25-\$30 for the 16kg cartons.

MOST SALES: \$30

LIMES: An adequate supply from Qld, / SA was meeting demand and values appeared a touch better. Prices were generally between \$16-\$20 and higher for a few choice lines.

MOST SALES: \$16-\$18

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SELLING PRICES

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BRISBANE							
GRAPEFRUIT Red		LEMONS		MANDARIN Imperials		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	20-24	56	12-16	48	12-14	48	10-12
32	26-30	64	18-20	56	14-16	56	12-14
36	26-30	72	22-26	64	16-20	64	16-20
40	24-28	80	24-30	72	16-20	72	16-20
48	22-26	88	30-36	80	12-16	80	14-18
56	20-22	100	30-36	88	10-14	88	14-16
64		113	24-30	100	10-12	100	12-14
72		125	16-20	113	10-12	113	10-12
		138	12-16	125		125	
		150		138		138	
		165					
		180					

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General Comment:

NAVEL:

SUPPLY: Increased DEMAND: Slow CARRYOVER: Heavy QUALITY: Mixed
The market prices have remained the same as last week.

GRAPEFRUIT:

SUPPLY: Increased DEMAND: Good CARRYOVER: Some QUALITY: Good
The Grapefruit market remained unchanged.

LEMONS:

SUPPLY: Good DEMAND: Good CARRYOVER: Good QUALITY: Mixed
Lemon prices have firmed slightly on steady demand. The market is expected to remain steady over the coming week. Most No.1 fruit was trading in the \$24-\$30 price range with isolated lines selling as high as \$36.

MANDARINS:

SUPPLY: Decreasing DEMAND: CARRYOVER: QUALITY: Very Mixed
Decreased supply of Imperial mandarins and quality issues have created demand for good lines. Poor quality lines were difficult to move.

LIMES:

SUPPLY: Lighter DEMAND: Improved CARRYOVER: Minor QUALITY: Mixed
Decreased supply has realized firmer prices and demand.

CITRUS FRUIT SIZES CHART - ORANGES			
	AUS 20kg	USA 16kg	SE ASIA 22kg
Count	mm Size	mm Size	mm Size
56	87	84	
64	84	81	87
72	81	77	84
80	77	75	81
88	75	72	77
100	72	69	75
113	69	67	72
125	67	65	69
138	65	63	67
150	63		65

FRIDAY 7th June 2013

RETAIL PRICES REPORT - MELBOURNE - 7th June 2013

MELBOURNE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$2.98 kg \$3.98 bag	\$3.98 kg \$3.98 bag
Grapefruit		
Marsh	N/A	\$4.98
Pigmented	\$4.98 kg	\$4.98
Limes	\$6.98kg	75c each
Lemons	\$4.98 kg	\$3.98 kg
Mandarin		
Imperials	\$3.98kg	\$3.96kg
Clemintines	\$2.98	
Afourer	\$2.42	N/A
Tangelos		\$2.96

RETAIL PRICES REPORT - BRISBANE - 7th June 2013

BRISBANE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$1.78 - \$2.98 kg	\$1.99 - \$2.99 kg
3kg net bags	\$4.99 - \$5.98	\$3.88-\$6.99
Grapefruit		
Marsh		
Red Fleshed		\$3.98 - \$4.99 kg
Limes	\$0.80/pc-\$3.88	3pcs/\$2.00 - 6pcs/\$2.00
Lemons	0.60/pc-\$3.88 kg	\$2.95-\$4.99 - 3pcs/\$2.00
Mandarin		
Imperials	\$3.98	\$2.99-\$4.99
Afourer	\$3.98	
Freemont		\$3.99
Daisy		\$7.99
Tangelo	\$5.98	\$9.99

RETAIL PRICES REPORT - SYDNEY - 7th June 2013

BRISBANE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels Loose	\$3.98	\$1.99 - \$3.98 (\$4.98 USA)
3kg Net Bag	\$3.60 - \$3.99	\$3.98 - \$5.98
Grapefruit		
Marsh	\$3.98	\$1.66 - \$3.99
Red Fleshed	\$3.98	\$3.49 - \$4.99
Limes	\$6.98 - \$8.00	\$3.98 - \$9.99
Lemons	\$3.98 - \$8.00	\$3.98 - \$5.99
Mandarin		
Imperials	\$3.44 - \$3.98	\$2.49 - \$5.99
Tangelo	\$5.98	\$4.99
Afourer	Woolworths \$3.44	
Amour	Coles \$3.98	
Daisy		\$5.99