MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 14th June 2013

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

SYDNEY								
MANDARIN Imperial Class 1 QLD		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	;	\$
40	12-13	36	14-16	48			Marsh	Red
48	14-15	40	16-18	56	16-20	23		
56	16-18	48	18-20	64	20-24	27	12-16	24-26
64	16-20	56	18-20	72	22-26	32	16-20	28-30
72	16-20	64	16-18	80	24-28	36	17-20	28-30
80	15-18	72	16-18	88	26-30	40	15-18	24-26
88	15-18	80	14-16	100	26-30	48	12-16	20-22
100	13-14	88	14-16	113	24-28	56		
113	13-14	100	12-14	125	22-26	64		
125	10-12	113	10-13	138	20-24	72		
138	10	125		150	17-20	80		
150+		138+		163	15-18			
No2's	6-10	No2's	8-12	No2's	8-16	No2's	6-12	14-20

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

General Comment: WHOLESALE TRADING TREND

This past week saw quiet trading and the continuing deterioration of Queensland Imperial mandarins and an increase in Southern Imperials with Premium row-faced fruit available. Taylor Lees from Queensland commenced and there were other mandarin varieties on offer from most districts and states. Lemons and limes were steady this week while oranges weakened slightly and White grapefruit were in very light supply.

NAVELS:

Demand: Mixed Carryover: Some Quality: Mixed

Comment: Navel oranges, mainly Navelina continued to be in good supplies this week with quality and prices ranging. Valencia continued to be seen in small quantities with some demand for juicing only and the shop stacks were using Navels only. The bulk of sales for Navel oranges continued to be seen to range between district/states as follows: South Australia: From \$12-\$24 for Class 1, Victoria: From \$10-\$20 and NSW and Qld.: From \$8-\$16 and the odd brand to \$20. Most sales continued to range from \$14-\$16. Class 2 Navels were from \$8-\$12. Bins of Navels were from \$120-\$170 for Class 2 and from \$160-\$260 for Class one bins. 3-kilo net bags were from \$1.80-\$2.20. Bins of Valencia oranges were from \$220-\$250 and juicing cartons were priced from \$10-\$14.

GRAPEFRUIT:

Demand: Slow Carryover: Light Quality: Good

Comment: Grapefruit demand and sales continued to be slow this week with Marsh very slow with some merchants asking more money but the fruit continued to be very slow in demand. The Red grapefruit were seen to be steady this week with fair supplies and ranged from \$18-\$30 and some higher on Class 1 earlier while Class 2 was from \$10-\$18. White Class 1 grapefruit have been priced from \$16-\$20 and the best to \$24, while the Class 2 fruit was \$10-\$16. Pomelos were in adequate supplies and sales with slow but steady, sales this week and ranged in prices from \$1.80-\$3.50 and the best Greens to \$4.00 but mainly from \$2.00-\$3.00 per kilo

LEMONS:

Demand: Fair Carryover: Moderate Quality: Fair

Comment: There continued to be adequate supplies of lemons this week and the market traded steady with little change to report. The quality of fruit was generally good and was mainly out of Queensland. Class 1 fruit in 15-kilo cartons were from \$15-\$30. The better heavyweight lines were also slower and were up to \$36 and with the best Premium fruit as high as \$40. Class 2 fruit were easier to range from \$8-\$16.

LIMES:

Demand: Fair Carryover: Some Quality: Mixed

Comment: The lime market saw lighter arrivals of Class 1 clean green fruit and as the bottom end of the market began to clear due to the unavailability of Green fruit the market begun to firm up on price mid-week. Class 1 trays of Green row-faced fruit moved from \$16 and some to \$18 earlier and up to \$20 today and with higher prices expected tomorrow and into next week. Poorer coloured Class 2 fruit was from \$4-\$12.

MANDARINS:

Demand: Fair Carryover: Some Quality: Fair

Comment: Queensland Imperial mandarins of Class 2 and Composite quality continued to arrive in moderate numbers and there were reports of breakdown and the fruit was now over-ripe and "winey" in flavour. Cartons sold from \$10-\$18 and the best to \$20 in Class 1 but less for inferior lines. South Australian Imperials continued to improve in quality and increase in numbers and ranged from \$16-\$24 for Class 1 and with Premium Row-faced fruit to \$30. Daisy and Nova mandarins finished and there were still some southern Clementines which were unwanted on this market. Tangelo and Taylor Lee's were in moderate supplies and the larger fruit is selling well while smalls are very slow. There continued to be some Amour, Clementine and Afourer from direct suppliers were going into the Chain Stores. Qld. Taylor Lee mandarins in 10-kilo cartons ranged in price from \$20-\$30 for Class 1 with poor demand for smalls and Class 2 fruit being sold at salvage rates. Qld Tangelos in 15-kilo cartons were from \$15-\$30 and as with the Daisy mandarins were very slow on smalls and Class 2 fruit with only large Premium fruits wanted by the Retailers. Qld. Nova in 9-kilo cartons were priced from \$8-\$10 and slow.

MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT Friday 14th June 2013

SELLING PRICES

Unless indicated, prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

MELBOURNE									
GRAPEFRUIT Marsh		LEMONS		NAVEL Lengs		VALENCIA Season Ended		MANDARIN Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	22-26	48		48	
32	20-25	64		56	26-30	56		56	
36	20-25	72		64	24-26	64		64	20-24
40	20-25	80		72	22-24	72		72	20-24
48	20-25	88	35	80	20-26	80		80	18-22
56	16-20	100	35	88	18-20	88		88	18-22
64	12-15	113	30-35	100	14-18	100		100	16-20
		125	30	113	12-14	113		113	14-18
		138	26-28	125		125		125	12-14
		150	20-24	138		138		138	10-12
				150		150		150	
PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR <u>GENUINE</u> CLASS 1 FRUIT									

General Comment: The four day trading period this week together with very wintry weather conditions has done little to assist the market. There was ample availability of all types of fruit and vegetable lines to meet requirements with a less than desirable buyer attendance on each day so far this week. The supply of Navels from Mildura / Sth Australia and Griffith appeared ample for the demand. Prices have been generally maintained but the sales range for most counts was a little wider. Class 1 fruit was between \$12 and \$30 and Class 2 was from \$10-\$15 with Nets at \$2.00-\$2.50. Bin lines remained around \$180-\$240 for 300kg and \$300-\$350 for the 400kg. The few remnants of USA imports have now been cleaned up. Ruby grapefruit was still in steady supply to meet demand and prices remained unchanged. The sales range was at \$20-\$30 and some up to \$35 with class 2 at \$12-\$20 and some up to \$25. Marsh was in more plentiful supply and values were easier at \$12-\$25. Lemons from Queensland, Mildura and East Gippsland were in moderate supply and sales were steady at \$20-\$35 and up to \$40 for a few 18kg packs. Class 2 continued to be between \$12 and \$20. There were lighter supplies of limes and prices improved, the sales range was now between \$20 and \$24 and \$26 and better for a few choice lines. Values for limes should continue to adjust as supply levels decrease. The supply of Imperial mandarins was predominantly from the Mildura district and there was enough for the current level of demand. The sales range was back a little and was at \$16-\$22 and as high as \$24 for one proven Queensland brand, seconds were from \$8-\$14. This week should see the last of the Queensland arrivals. Daisy mandarins remained at \$25-\$30 and a very light supply of Clementines and Satsuma from the Riverland were very slow moving at \$15-\$20. Tangelos were still in light supply and remained at around \$25-\$30.

NAVELS: Supply from Mildura, Sth. Australia, Griffith was ample for the demand. Prices were generally maintained but the sales range for most counts was a little wider. Class 1 fruit ranged from \$12-\$30 while class 2 was \$10-\$15. Any remnants of USA fruit have now been cleaned up. Nets ranged from \$2.00-\$2.50 while Bins were \$300-\$350 for 400kg and \$180-\$240 for 300kg.

MARSH GRAPEFRUIT: A reasonable supply of Queensland and Riverland fruit was more than enough to satisfy demand and values have eased.

MOST SALES: \$20-\$30

RUBY GRAPEFRUIT: Steady supply and demand with prices unchanged.

MOST SALES: \$20-\$30

LEMON: A steady moderate level of supply continued from Queensland, Mildura and East Gippsland areas and values were unchanged. The sales range remained at \$30-\$35 for sizes 88-113 and \$20-\$30 for sizes 125-150. Seconds were \$12-\$20

MOST SALES: \$20-\$35

MANDARINS: The supply of Imperial mandarins was predominantly from the Mildura district and there was enough for the current level of demand. The sales range was back a little and at \$16-\$22 and with one choice Queensland brand up to \$24. Class 2 fruit was \$8-\$14. Quality remained quite reasonable in general and this week should see the last of the Queensland Imperials. Daisy were still in light/moderate supply and prices were unchanged. A very light availability of Satsuma from Mildura were slow going at \$15-\$18.

TANGELOS: Unchanged, light supply with sales around \$25 to \$30 for the 16kg cartons.

MOST SALES: \$30

LIMES: Lighter supplies and prices have improved. The sales ranged from \$20-\$24 and as high as \$26 and better for choice. Prices should continue to adjust.

MOST SALES: \$20-\$24

MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT Friday 14th June 2013

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects, while lower prices refer to Class 2.

BRISBANE							
GRAPEFRUIT Red		LEMONS		MANDARIN Imperials		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	20-24	56	12-16	48	12-14	48	10-12
32	26-30	64	18-20	56	14-18	56	12-14
36	26-30	72	22-26	64	16-18	64	16-18
40	24-28	80	22-26	72	18-20	72	14-18
48	22-26	88	28-30	80	12-16	80	14-16
56	20-22	100	26-30	88	10-14	88	14
64		113	22-26	100	10-12	100	10-12
72		125	16-20	113	8-10	113	8-10
		138	12-16	125		125	
		150		138		138	
		165					
		180					

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

General Comment: Weather has been inclement in Brisbane for the majority of the week. Overall citrus sales experienced limited change during the past week with mandarins, oranges and lemons having slow but steady sales. Composite and Class 2 mandarin fruit dominated the Brisbane market with genuine Class 1 Imperials coming to a close with a range of other mandarin varieties now being offered for sale.

NAVEL:

DEMAND: Slow/Mixed CARRYOVER: Heavy QUALITY: Mixed Navels were in heavy supply during this week from various regions with mixed quality and pricing. Valencias have finished. Navels sold in the \$8-\$18 with most sales being \$12 to \$16

GRAPEFRUIT:

DEMAND: Steady CARRYOVER: Some QUALITY: Good

Grapefruit sales remained unchanged this week. Marsh experienced low demand with slow sales between \$20 and \$30. Red grapefruit enjoyed steady demand with sales also in the \$20 to \$30 range. Limited supplies of Green Pomelos of fair quality were to be found in the market this week, realizing \$1.50 to \$2 per kilo.

LEMONS:

DEMAND: Firm CARRYOVER: Some QUALITY: Fair to Good

Adequate supply of mainly Queensland fruit, with grade 1 fruit on offer at \$12-\$30, with most sales in the premium sizes sold from \$22-\$30.

MANDARINS:

DEMAND: Steady CARRYOVER: Some QUALITY: Very Mixed

Queensland Imperial supplies were dominated by grade 2 fruit with the season drawing to a close whilst limited southern imperials of fair quality were being offered.

LIMES:

DEMAND: Firm CARRYOVER: Some QUALITY: Very Mixed

Price firmed on genuine premium quality fruit, however poor, mixed quality fruit dominated and determined the pricing in the market. Grade 1 in 5kg trays achieved \$10-\$16 with bulk cartons (10Kgs) selling for \$12-\$25.

CIT	CITRUS FRUIT SIZES CHART - ORANGES						
	AUS 20kg	USA 16kg	SE ASIA 22kg				
Count	mm Size	mm Size	mm Size				
56	87	84					
64	84	81	87				
72	81	77	84				
80	77	75	81				
88	75	72	77				
100	72	69	75				
113	69	67	72				
125	67	65	69				
138	65	63	67				
150	63		65				

FRIDAY 14th June 2013

RETAIL PRICES REPORT - MELBOURNE - 14th June 2013						
MELBOURNE RETAIL PRICES						
VARIETY CHAIN STORES INDEPENDENT ST						
Navels	\$2.98 kg \$4.98 bag	\$2.98 kg \$2.98 bag				
Grapefruit						
Marsh	N/A	\$3.98				
Pigmented	\$4.98 kg	\$4.98				
Limes	\$6.98kg	75c each				
Lemons	\$4.98 kg	\$3.98 kg				
Mandarin						
Imperials	\$3.98kg	\$3.96kg				
Clemintines	\$2.98kg					
Afourer	\$4.98kg	N/A				
Tangelos		\$2.96kg				

RETAIL PRICES REPORT – BRISBANE — 14 th June 2013						
BRISBANE RETAIL PRICES						
VARIETY	INDEPENDENT STORES					
Navels	\$1.70 - \$2.98 kg	\$1.99 - \$2.99 kg				
3kg net bags	\$4.99 - \$5.98	\$3.88-\$5.95				
Grapefruit Marsh						
Red Fleshed		\$4.99 kg				
Limes	\$0.80/pc-\$3.88	.80/pc-3pcs/\$2 - 6pcs/\$2				
Lemons	0.60/pc-\$3.98 kg	\$2.95-\$4.99 - 3pcs/\$2.00				
Mandarin Imperials	\$3.98	\$3.68-\$4.99				
Afourer	\$3.98					
Tangelo	\$5.98					

RETAIL PRICES REPORT – SYDNEY – 14 th June 2013						
BRISBANE RETAIL PRICES						
VARIETY	CHAIN STORES	INDEPENDENT STORES				
Navels Loose	\$1.99-\$3.98	\$1.99 - \$3.98				
3kg Net Bag	\$2.49 - \$3.99	\$2.49 - \$5.98				
Grapefruit						
Marsh	\$3.98	\$1.66 - \$3.99				
Red Fleshed	\$3.98	\$3.49 - \$4.99				
Limes	\$6.98 - \$8.00	\$3.98 - \$9.99				
Lemons	\$3.98 - \$8.00	\$3.98 - \$5.99				
Mandarin						
Imperials	\$3.44 - \$3.98	\$2.49 - \$5.99				
Tangelo	\$5.98	\$4.99				
Afourer	Woolworths \$3.44					
Amour	Coles \$3.98					
Daisy		\$5.99				