

MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 24th May 2013

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

S Y D N E Y								
MANDARIN Imperial Class 1 QLD		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40	13-14	36	14-16	48			Marsh	Red
48	15-16	40	16-18	56	16-20	23		
56	16-18	48	18-20	64	20-24	27	16-18	24-26
64	16-18	56	18-20	72	22-26	32	18-22	28-30
72	16-20	64	16-18	80	24-28	36	20-24	30-34
80	15-18	72	16-18	88	26-30	40	17-20	24-26
88	15-18	80	14-16	100	26-30	48	15-17	22-24
100	13-14	88	14-16	113	24-28	56		
113	13-14	100	12-14	125	22-26	64		
125	10-12	113	10-13	138	20-24	72		
138	10	125		150	17-20	80		
150+		138+		163	15-18			
No2's	5-12	No2's	8-12	No2's	8-16	No2's	8-16	16-20

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

General Comment: WHOLESALE TRADING TREND

The Sydney Markets continued to trade quietly this week as we slide into winter and it is now becoming cold in the mornings and with fewer buyers sighted. Lemons, oranges and Imperial mandarins were all slightly easier on price after Monday's trading and by Thursday of this week with slower demand most lines were weaker on prices. These poor trading trends were simply a reflection on the retail trading across the Eastern Seaboard.

NAVELS:

Demand: Mixed Carryover: Some Quality: Mixed

Comment: USA Navels have finally finished this week, having been the latest season on record. Australian Navels were in good supply with a big range of quality and prices seen. There continued to be Valencias seen in bins and boxes which were now only requested for juicing purposes and with sizes 88's, 100's and 113's only for the juicing machines. The bulk of sales for Navel oranges were seen to range from \$12-\$20 and with most sales from \$14-\$16. The better quality fruit was coming from South Australia and were in 15-kilo, 18-kilo and 20-kilo cartons. This fruit ranged up to \$28 on Monday with the quality being "good" and eased to a top of \$24 today. Class 2 Navels have been from \$10-\$12. Bins of Navels were from \$240-\$270, while 3-kilo net bags were from \$3.00-\$3.20. Bins of Valencia oranges have been from \$150-\$200 and juicing cartons were from \$8-\$12.

GRAPEFRUIT:

Demand: Fair Carryover: Light Quality: Good

Comment: Both White and Red varieties of grapefruit continued to be slow and with Marsh having almost stopped in demand and we saw Red Grapefruit also slower and easier for price this week. Red grapefruit have ranged from \$20-\$30 and some higher on Class 1's earlier, with Class 2's from \$16-\$20. White grapefruit have been priced for Class 1 fruit from \$16-\$24 and with Class 2 from \$8-\$16. Pomelos were in adequate supplies and were slower selling this week with quantities of binned fruit carrying over. Both White & Pink fleshed pomelos continued to range in prices from \$2.00-\$3.80 per kilo.

LEMONS:

Demand: Fair Carryover: Moderate Quality: Fair

Comment: There were adequate supplies of Lemons coming onto the Sydney Market over the past week and the market eased slightly. Most fruit was coming out of Queensland and quality has been good. Class 1 fruit in 15-kilo cartons was from \$18-\$30, but with the top prices narrowing in the number of sizes achieving \$30. The better heavyweight lines were also slower and were up to \$36. Class 2 fruit were from \$8-\$16 and with the best to \$20.

LIMES:

Demand: Fair Carryover: Moderate Quality: Mixed

Comment: Limes have been mixed and sales reflected this to range from \$8-\$16 for Class 1 trays and with the Premium green row-faced trays up to \$18 and with some to \$20 on Monday. The chain stores were reportedly paying from \$12-\$15. Poorer coloured fruit was from \$4-\$8.

MANDARINS:

Demand: Fair Carryover: Some Quality: Fair

Comment: Queensland *Imperial* mandarins were forecast to firm-up for price this week but with slower demand this is did not happen and prices have weakened slightly. The chain stores were reportedly paying \$20 for 9-kilo *Imperial* mandarins. In addition there are now Daisy, Nova and Tangelo mandarins on the market, while the chains were also selling *Amour* and *Afourer* from direct suppliers. *Imperial* Class 1 fruit has ranged from \$13-\$18 and with the best (chain store fruit) to \$20 and the better quality row-faced fruit being from \$20-\$24 and *Imperial* Class 2 fruit was from \$8-\$15. Qld. *Daisy* mandarins in 10-kilo cartons weakened to range in price from \$10-\$20, while Qld. *Tangelos* in 15-kilo cartons were from \$20-\$35 in row-faced cartons and Qld. *Nova* in 9-kilo cartons were from \$8-\$10 and slow.

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M E L B O U R N E									
GRAPEFRUIT		LEMONS		NAVEL		VALENCIA		MANDARIN	
Marsh				Navelina		Season Ended		Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	24-26	48		48	
32	25-30	64		56	26-30	56		56	
36	25-30	72		64	26-30	64		64	20-28
40	25-30	80		72	26-30	72		72	22-26
48	25-28	88	35	80	24-26	80		80	18-26
56	18-20	100	35	88	22-24	88		88	18-26
64	15	113	30-35	100	20-22	100		100	16-24
		125	30	113	18-20	113		113	14-20
		138	26-28	125		125		125	12-16
		150	20-24	138		138		138	
				150		150		150	

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General Comment. Market conditions remained very similar to last week and were quite flat in general. Most lines of fruit and vegetables were in good supply to meet requirements with blueberries, raspberries and strawberries still the only lines that were in short supply. Buyer attendance was very poor which made it extremely hard trying to push up prices of any line that may warrant an increase due to supply factor. The supply of Navels from Mildura / Sth Aust, Griffith and the tail end of USA imports was proving adequate for the level of demand and values were steady. The sales range was generally from \$18-\$30 with the odd higher. Class 2 fruit was between \$12 and \$18 with Nets a little easier at \$2.20-\$2.50. Bin lines were around \$200-\$250 for 300kg and \$300-\$350 for the 400kg. The few USA imports still on the market were on offer at \$15-\$20. Marsh and Ruby grapefruit were still in adequate supply to meet demand and prices remained steady at \$20-\$30 with some up to \$35 and class 2 at \$12-\$20 with some up to \$25. Lemons from Qld, Mildura and East Gippsland were in moderate supply and sales were steady at \$20-\$35 and up to \$40 for a few 18kg packs. No 2s continued between \$12 and \$20. The supply of Limes appeared on the decrease from Queensland and values were a shade better at \$14-\$20 with a few choice lines to \$24. The supply of Imperial mandarins was down further this week and prices have improved. The sales range is now \$20-\$24 and \$28 for one proven brand. Seconds were also firmer at \$12-\$16. Slightly few more Daisy mandarins from Queensland were on offer this week but values were unchanged at \$25-\$30. Tangellos were in light supply at around \$25-\$30.

NAVELS: Supply from Mildura, Sth. Australia, Griffith and the tail end of USA fruit was proving adequate for the current level of demand and values remained steady. The sales range was generally between \$18 to \$30 and Class 2 fruit was from \$12-\$18. The few remaining USA imports were generally around \$15-\$20. Nets were a shade softer and ranged between \$2.20 and \$2.50. Bins were \$300-\$350 for 400kg and \$200-\$250 for 300kg. Have noted some lines of Mildura fruit breaking down due to sour rot.

MARSH GRAPEFRUIT: A reasonable supply of Qld and Riverland fruit met demand with similar prices to last week.
MOST SALES: \$20-\$30

RUBY GRAPEFRUIT: Steady supply from Mildura and SA continued to meet a constant level of demand and values were unchanged.
MOST SALES: \$20-\$30

LEMON: A moderate supply continued from Queensland, Mildura and East Gippsland areas and was meeting an unchanged level of demand at steady prices. The sales range was \$30-\$35 for sizes 88 -113 and \$20-\$30 for sizes 125-150. Seconds were \$12-\$20
MOST SALES: \$20-\$35

MANDARINS: The supply of Imperial mandarins was down further this week with values improving by a couple of dollars. The sales range was \$20-\$24 and as high as \$28 for one choice brand. No. 2s were also doing better at \$12-\$16. Quality remained quite reasonable in general. Anticipating local supplies to start next week.

TANGELLOS: A light supply from Queensland with sales around \$25-\$30 for the 16kg cartons.
MOST SALES: \$30

LIMES: Still an adequate supply from Qld, / SA was meeting demand at basically unchanged values. Prices for a few choice lines were a little better this week. Values are expected to tighten as supply from Qld drops off.
MOST SALES: \$10-\$15

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BRISBANE							
GRAPEFRUIT Red		LEMONS		MANDARIN Imperials		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	20-24	56	18-22	48	12-14	48	10-12
32	30-36	64	20-26	56	14-16	56	12-14
36	30-36	72	22-28	64	16-20	64	16-20
40	28-34	80	26-30	72	16-20	72	16-20
48	26-30	88	28-36	80	12-16	80	14-18
56	20-24	100	28-36	88	10-14	88	14-16
64		113	26-32	100	10-12	100	12-14
72		125	22-28	113	10-12	113	10-12
		138	18-24	125		125	
		150		138		138	
		165					
		180					

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General Comment:

NAVEL:

SUPPLY: Increased DEMAND: Adequate CARRYOVER: Heavy QUALITY: Mixed
 The market prices decreased on increased volume. Buyer demand was slowing with excess supply to meet demand.

GRAPEFRUIT:

SUPPLY: Good DEMAND: Good CARRYOVER: Some QUALITY: Good

LEMONS:

SUPPLY: Good DEMAND: Adequate CARRYOVER: Moderate QUALITY: Mixed
 Lemon prices were slightly back on adequate supply despite slow demand. The market is expected to remain steady over the coming week. Most No.1 fruit was trading in the \$20-\$26 price range with isolated lines selling as high as \$36.

MANDARINS:

SUPPLY: Decreasing DEMAND: CARRYOVER: QUALITY: Very Mixed
 A decreased supply of Imperial mandarins has been received in the market this week.

LIMES:

SUPPLY: Lighter DEMAND: Improving CARRYOVER: Some QUALITY: Mixed
 Adequate supplies of mixed quality fruit, with firm demand have maintained pricing.

CITRUS FRUIT SIZES CHART - ORANGES			
	AUS 20kg	USA 16kg	SE ASIA 22kg
Count	mm Size	mm Size	mm Size
56	87	84	
64	84	81	87
72	81	77	84
80	77	75	81
88	75	72	77
100	72	69	75
113	69	67	72
125	67	65	69
138	65	63	67
150	63		65

FRIDAY 24th MAY 2013

RETAIL PRICES REPORT - MELBOURNE - 24th May 2013		
MELBOURNE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$2.98 kg \$5.98 bag	\$2.98 kg \$2.98 bag
Grapefruit		
Marsh	N/A	\$4.98
Pigmented	\$6.98 kg	\$4.98
Limes	\$6.98kg	75c each
Lemons	\$4.98 kg	\$4.98 kg
Mandarin		
Imperials	\$2.68kg	\$3.77kg
Sumo	N/A	\$4.98
Afourer	\$4.48	N/A

RETAIL PRICES REPORT - BRISBANE - 24 th May 2013		
BRISBANE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$1.88 - \$3.98 kg	\$2.89 - \$2.99 kg
3kg net bags	\$5.98-\$6.95	
Grapefruit		
Marsh		
Red Fleshed	\$4.99 kg	\$3.98 - \$3.99 kg
Limes	\$0.80-pc - \$5.94 kg	3pcs/\$2.00 - 8pcs/\$2.00
Lemons	\$2.30 - \$3.98 kg	\$1.99 - \$2.99 - 3pcs/\$2.00
Mandarin		
Imperials	\$2.99-\$4.99	\$1.60-\$2.79-\$2.98
Afourer	\$3.50-\$3.98	
Freemont	\$3.99	
Daisy	\$7.99	

RETAIL PRICES REPORT - SYDNEY - 24 th May 2013		
BRISBANE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels Loose	\$1.90-\$3.98	\$2.99 - \$5.99 kg
3kg Net Bag	\$3.98-\$5.98	\$3.98-\$5.98
Grapefruit		
Marsh	\$3.98	\$1.66-\$3.99
Red Fleshed	\$3.98-\$4.49	\$3.49-\$4.99
Limes	\$4.98-\$5.98	\$3.98-\$5.98
Lemons	\$3.98-\$8.00	\$3.98-\$4.99
Mandarin		
Imperials	\$2.68-\$3.98	\$2.49-\$4.99
Tangelo	\$5.98	
Afourer	\$3.98	
Amour	\$3.98	