

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 26<sup>th</sup> October 2012

## SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

S Y D N E Y								
		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40		36		48			Marsh	Red
54		40	14-18	56	16-20	23		
60		48	16-22	64	20-24	27	10-14	12-16
70		56	20-24	72	26-30	32	14-16	16-20
80		64	20-24	80	30-36	36	14-16	16-20
90		72	18-22	88	36-45	40	12-14	14-18
100		80	17-20	100	38-45	48	8-12	10-14
110		88	16-18	113	30-40	56		
		100	14-16	125	24-30	64		
		113	12-14	138	20-30	72		
		125	10-12	150	16-30	80		
18kg		138+	9-10					
No2's		No2's	6-8	No2's	14-20	No2's	6-10	8-12

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

### General Comment: WHOLESALE TRADING TREND

This week saw heavy supplies of Northern Territory mangoes with quality issues and falling prices. Peaches and nectarines have been slowly increasing in numbers and remained strongly priced while cherries were in very light supply and there were adequate bananas. The citrus market saw no major changes with Murcott Honey and other southern mandarins all but finished up but with a few brands of Southern Murcott Honeys in 9-kilo half citrus cartons out of South Australia. Lemons continued to be in light supply with a lack of quality and were unchanged on price. Navel oranges were seen to improve for sales as the lower end of the market lifted but with still a lot of resistance for the top end of the market. Limes having firmed up for price on Monday have eased back on price in the past two days. Grapefruit continued to be unchanged and very slow to sell after orders.

### NAVELS:

Demand: Slow

Carryover: Some

Quality: Good

*Comment:* With mandarins all but finished and the Navel oranges much sweeter and eating well sales were steadily improving this week. The lower end of the market has lifted while there remained strong buyer resistance to any more money being asked for the Premium heavy cartons of Lengs and Late Lanes. Class 1 15-kilo and 18-kilo cartons of Washingtons and are priced from \$10-\$16 and some higher with a lot of fruit showing blemish and softening skins. Leng Navels in 15-kilo cartons were in lighter supply and up to \$20 and the best Premium heaver packs to \$24. Class 1 Late Lane Navels were from \$12-\$24 and the best to \$26. Bulk Bins of Navel oranges ranged from \$100-\$160, 3-kilo net bags were from \$1.30-\$1.80 but mainly from \$1.40-\$1.70 with the best to \$1.80. Class 2 Navels were in large numbers and were from \$6-\$10 with most sales around \$8. Red fleshed Cara Cara oranges were from \$10-\$15 and in very slow demand. Blood Oranges were in lighter supply and prices quoted were unchanged with Class 1 fruit from \$14-\$20 and were slow, Class 2 fruit was from \$6-\$14 and were also very slow selling.

### GRAPEFRUIT:

Demand: Slow

Carryover: Some

Quality: Good

*Comment:* Both Red & White grapefruit were unchanged this week with continuing slow sales and prices steady. Class 1 Red grapefruit were priced from \$10-\$20 with Premium lines to \$24 while Class 1 White grapefruit were priced from \$8-\$16 and some higher.

### LEMONS:

Demand: Good

Carryover: Some

Quality: Fair

*Comment:* There was little change seen to the lemon market over the past week as quality deteriorates which saw buyer resistance to the deteriorating quality and higher asking prices. The quality of fruit remained very mixed to poor and premium quality fruit was almost non-existent. Class 1 15-kilo cartons were seen to range from \$16 and the best to \$40 while Class 1 18-kilo cartons were reported to be from \$24 with Premium lines to \$45. Class 2 fruit was from \$10-\$16 while coastal fruit was in light supply and sold from \$12-\$20.

### LIMES:

Demand: Fair

Carryover: Light

Quality: Mixed

*Comment:* The lime market was firm on Monday but has since eased to finish with Class 1, 6-kilo trays from \$40-\$60 and the best to \$65 on Monday only and now with most sales around \$50. Class 2 tray packed fruit were from \$14-\$26, while 10-kilo bulk packs ranged from \$25-\$35 for Class 2 fruit.

### MANDARINS:

Demand: Fair

Carryover: Some

Quality: Good

*Comment:* This there were only light supplies of 9-kilo cartons of late Murcott from South Australia sighted which were priced from \$18-\$24.

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MELBOURNE								
Murcott Honey Class 1- 9kg		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40		36		48			Marsh	Red
54		40		56		23		
60		48	20-24	64		27		
70		56	25-30	72		32	18-25	
80	45-50	64	25-30	80		36	24-30	
88	45-50	72	20-24	88	40-45	40	24-30	
100	45-50	80	15-25	100	40-45	48	22-25	
110		88	15-20	113	40-45	56	12-20	
120	40-45	100	14-16	125	35-40	64	12-18	
135	35-40	113	12-15	138	35-40	72		
		125		150	30-35	80		
		138+						
No2's		No2's		No2's		No2's		

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

### General Comment: WHOLESALE TRADING TREND

Market activity continued at fairly much the same level of the past couple of weeks. There continued to be good availability of most lines of fruit and vegetables to meet buyer requirements with perhaps the only notable exceptions being limes and to some extent avocados and honey-dew melons. There were increasing supplies of mangoes and stone fruit with a continuing over supply of green capsicums, sweet corn and beans. The limited supplies of limes and mandarins on offer have improved in value this week.

### NAVELS:

*Comment:* Supply was adequate to meet demand and values were unchanged. The sales range was generally from \$15-\$25 and up to \$30 for sizes 56-64. No 2 fruit remained at \$5-\$10 and were slow to move. Nets were a little better at \$2.20-\$2.50. Bins were also improved and were at \$180 for the 300kg and \$250 for the 400kg.

**MOST SALES:** \$22, Class 1 \$15-\$25 with some to \$30, Class 2 \$5-\$10, 3kg net bags \$2.20-\$2.50, 300kg bulk bins \$180 and 400kg bulk bins \$250.

### BLOOD ORANGES:

*Comment:* Season is over with only carry-over stocks on offer. The selling range remained at \$25-\$30 with the odd higher sale.

**MOST SALES:** Class 1- 9kg \$25-\$30.

### MARSH GRAPEFRUIT:

*Comment:* The level of supply continued to match demand and the sales range was unchanged between \$20 and \$25 with the odd to \$30. Most sales remained around the \$25 mark with seconds at \$10-\$15. 3kg net bags were \$2.00-\$2.50.

**MOST SALES:** \$25-\$30, Class 1 \$20-\$25 with the odd to \$30, Class 2 \$10-\$15 and 3kg net bags \$2.00-\$2.50

### RUBY GRAPEFRUIT:

*Comment:* Demand was stable for Ruby grapefruit and they were in reasonable supply. Values continued at \$20-\$25 with a few to \$30. Seconds were \$12 at the bottom end but most were \$14-\$16 and some out to \$20.

**MOST SALES:** \$20-\$25, Class 1 \$20-\$25 and some to \$30, Class 2 \$12-\$20 and 3kg net bags \$2.00-\$2.50

### LEMONS:

*Comment:* Good quality lemons were in short supply and prices were stronger. The selling range was \$30-\$40 and some up to \$45. Sizes 88-113 ranged from \$40-\$45, sizes 125-150 were \$30-\$40 and seconds were around \$20-\$25.

**MOST SALES:** Class 1 \$30-\$45 and Class 2 \$20-\$25

### LIMES:

*Comment:* Supply was lighter again this week and values have improved further. The sales range was \$65-\$75 and some up to \$80.

**MOST SALES:** \$65-75

### MANDARINS:

*Comment:* Murcotts are almost finished for the season with only a limited supply on offer. The sales range tightened further this week and was \$35-\$50 for the 15kg pack. A few Afourer mandarins were still on offer at around \$15-\$30.

**MOST SALES:** Murcott 15kg \$25-\$35 with a few to \$38 with seconds at \$15-\$24 and 200kg bulk bins \$160-\$180.

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 26<sup>th</sup> October 2012

## SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects, while lower prices refer to Class 2.

BRISBANE							
GRAPEFRUIT Marsh		LEMONS		MANDARIN Murcott		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	16	56	24	60		48	16
32	18	64	26	70		56	18
36	20	72	30	80		64	18-20
40	20	80	32-34	90		72	18-20
48	16	88	32-36	100		80	18
56	14	100	32-36	110		88	16
64		113	32-36	120		100	14-16
72		125	30	135		113	14
		138	26	150		125	
		150	22			138	
		165	18				
		180					

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR *GENUINE* CLASS 1 FRUIT

### GENERAL COMMENT:

Murcotts have all but disappeared from the market and buyer interest was focused on summer lines (e.g. mangoes and stonefruit). All citrus buying demand was slow with lower lemon supply being the main factor driving some firmer prices in that product line.

### NAVEL:

SUPPLY: Steady                      DEMAND: Slow                      CARRYOVER: Some                      QUALITY: Good  
The market prices have stayed steady. Buyer demand was very poor and more than enough supply to meet this slow demand.

### GRAPEFRUIT:

SUPPLY: Steady                      DEMAND: Slow                      CARRYOVER: Light                      QUALITY: Good  
Grapefruit market was steady.

### LEMONS:

SUPPLY: Reducing                      DEMAND: Slow                      CARRYOVER: Reducing                      QUALITY: Good  
Lemon prices were firming on the back of reduced supply despite slow demand.

### LIMES:

SUPPLY: lighter                      DEMAND: Slow                      CARRYOVER: Some                      QUALITY: Reasonable  
Market prices were \$40-\$55 per 5kg tray on the back of very light supply.

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

CITRUS FRUIT SIZES CHART - ORANGES			
	AUS 20kg	USA 16kg	SE ASIA 22kg
Count	mm Size	mm Size	mm Size
56	87	84	
64	84	81	87
72	81	77	84
80	77	75	81
88	75	72	77
100	72	69	75
113	69	67	72
125	67	65	69
138	65	63	67
150	63		65

**RETAIL PRICES**  
Friday 26<sup>th</sup> October 2012

RETAIL PRICES REPORT - <b>MELBOURNE</b> - 26 <sup>th</sup> October 2012		
<b>MELBOURNE RETAIL PRICES</b>		
VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels</b>	\$1.98 kg \$4.98 bag	\$3.98 kg \$2.98 bag
<b>Blood Orange</b>	N/A	\$5.98 kg
<b>Grapefruit</b>		
Marsh	N/A	N/A
Pigmented	\$3.99 kg	\$3.98 kg
<b>Limes</b>	\$24.98 kg	\$1.98 each
<b>Lemons</b>	\$3.98 kg & \$3.88kg pp bag	\$3.98 kg
<b>Mandarin</b>		
Murcott	\$4.98 kg & \$3.88kg pp bag	\$4.98 kg (large)

RETAIL PRICES REPORT - <b>BRISBANE</b> - 26 <sup>th</sup> October 2012		
<b>BRISBANE RETAIL PRICES</b>		
VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels</b>	\$1.49 - \$3.99 kg	\$1.49 - \$3.99 kg
<b>Grapefruit</b>		
Marsh	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
Red Fleshed	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
<b>Limes</b>	\$14.99 - \$19.99 kg	\$9.99 - \$14.99 kg
<b>Lemons</b>	\$3.99 - \$5.99 kg	\$2.49 - \$4.99 kg
<b>Mandarins</b>		
Murcott	N/A	N/A