MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 19th October 2012

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

SYDNEY								
Murcott Honey Class 1- 9kg		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	ý,	\$
40	28-32	36		48			Marsh	Red
54	32-36	40	14-18	56	16-20	23		
60	30-35	48	16-22	64	20-24	27	10-14	12-16
70	30-34	56	20-24	72	26-30	32	14-16	16-20
80	24-30	64	20-24	80	30-36	36	14-16	16-20
90	22-28	72	18-22	88	36-45	40	12-14	14-18
100	20-26	80	17-20	100	38-45	48	8-12	10-14
110	16-24	88	16-18	113	30-40	56		
		100	14-16	125	24-30	64		
		113	12-14	138	20-30	72		
	_	125	10-12	150	16-30	80		
18kg	To \$40	138+	9-10					
No2's	15-22	No2's	6-8	No2's	14-20	No2's	6-10	8-12

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

General Comment: WHOLESALE TRADING TREND

This week saw a build-up of mangoes with strip-picked fruits showing immaturity and with the heavier arrivals it has impacted upon other fruit sales. There were also more numbers of peaches and nectarines while today saw the first arrival of new-season cherries out of South Australia. Lemons were in lighter numbers and this market continued to firm up on price with quality fruit in very light supply and sought after. Navel oranges were also firmer in the middle while there remained large numbers of bins and bags on offer. Top quality fruit as well as Class 2 fruit were steady. Limes have been bouncing about over the past few weeks and the market was again firmer and mixed this week but may weaken again next week with larger supplies expected. Grapefruit were unchanged and slow, while mandarins have virtually finished with only a few cool stored Qld. Murcotts finishing and with a few brands of southern Murcott on offer this week in 9-kilo half citrus cartons.

NAVELS:

Demand: Slow Carryover: Some Quality: Good

Comment: Orange sales were improved this past week with most sales improving and with both ends remaining unchanged for price. This was caused by the remaining heavy supplies of Bins and 3-kilo bags of now mainly Late Lanes Navel oranges. Class 1 15-kilo and 18-kilo cartons of Washingtons and were priced from \$10-\$16 and some higher with a lot of fruit showing blemish and softening skins. Leng Navels in 15-kilo cartons were in lighter supply and up to \$20 and the best Premium heaver packs to \$24. Class 1 Late Lane Navels were from \$12-\$24 and the best to \$26 while bulk bins of Navel oranges ranged from \$100-\$160 and the best to \$170. 3-kilo net bags were from \$1.30-\$1.80 and mainly from \$1.40-\$1.70. Class 2 Navels were in large numbers and continued to be in weak demand and were from \$5-\$10. Red fleshed Cara Cara oranges were selling from \$10-\$15 and in very slow demand. There continued to be good supplies of Blood Oranges and the prices quoted were unchanged with Class 1 fruit from \$14-\$20 and were slow selling. Class 2 fruit was from \$6-\$14 and were also very slow.

GRAPEFRUIT:

Demand: Slow Carryover: Some Quality: Good

Comment: Both Red & White Grapefruit were unchanged this week with continuing slow sales and steady prices. Class 1 Red grapefruit were priced from \$10-\$20 with Premium lines to \$24 while Class 1 White grapefruit were priced from \$8-\$16 and some higher.

LEMONS:

Demand: Good Carryover: Some Quality: Fair

Comment: The lemon market saw lighter supplies and the quality was deteriorating as the southern fruit softened. Fruit quality remained very mixed and premium quality fruit was almost non-existent. Class 1 15-kilo cartons were seen to range from \$16 and the best to \$40.00. Class 1 18-kilo cartons were reported to be from \$24 with premium lines to \$45.00 while Class 2 fruit was from \$10-\$16. Coastal fruit was in light supply and sold from \$12-\$20.

LIMES:

Demand: Good Carryover: Light Quality: Mixed

Comment: The lime market again firmed this week with Class 1, 6-kilo trays from \$40-\$60 and the best to \$70 on Monday for Premium green waxed and stickered trays. Class 2 tray packed fruit were from \$14-\$26 while 10-kilo bulk packs ranged from \$25-\$35 for Class fruit.

MANDARINS:

Demand: Fair Carryover: Moderate Quality: Fair

Comment: Mandarins were in light supply this week as southern Afourer, Hicksons and some Queensland cold-stored Murcott Honey mandarins finished up. There were light supplies of southern Murcott Honey in 9-kilo cartons, small sized were of fair quality and ranged in price from \$18-\$24. Class 1 Murcott Honey in 15-kilo cartons ranged from \$20-\$34 and the best large to \$36 while Class 2 fruit was selling from \$14-\$20 and heavier 18-kilo packs of premium quality Murcotts were up to \$40.

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MELBOURNE								
Murcott Honey Class 1- 9kg		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	9	3
40		36		48			Marsh	Red
54		40		56		23		
60		48	20-24	64		27		
70		56	25-30	72		32	18-25	
80	25-40	64	25-30	80		36	24-28	
88	25-40	72	20-24	88	35-40	40	24-28	
100	25-40	80	15-25	100	35-40	48	20-22	
110	30-35	88	15-20	113	35-40	56	12-18	
120	30-35	100	14-16	125	30-35	64	12-18	
135	20-25	113	12-15	138	30-35	72		
		125		150	25-30	80		
		138+						
No2's		No2's		No2's		No2's		

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

General Comment: WHOLESALE TRADING TREND

Market conditions were generally the same as last week with good availability of almost all lines of fruit and vegetables with the exception of limes and avocadoes. There were increasing supplies of mangoes and strawberries and an oversupply of red capsicums, beans and sweet corn. Weather conditions this week have not lived up to expectations with generally cool mornings and daily top temps in the range of 19-21C.

NAVELS:

Comment: Supply was more than adequate to meet demand and values were unchanged. The sales range was generally between \$15 and \$25 and up to \$30 for sizes 56 to 64. Class 2 fruit remained at \$5-\$10 and were slow to move while Nets were at \$2.00-\$2.20. The 300kg bins were unchanged from \$120-\$150 and the 400kg were selling from \$180-\$200.

MOST SALES: Class 1 \$15-\$25 with some to \$30, Class 2 \$5-\$10 and 3kg net bags \$2.00-\$2.20. 300kg bulk bins \$120-\$150 and 400kg bulk bins \$180-\$200.

BLOOD ORANGES:

Comment: Blood oranges were in limited supply and the season is almost finished. The selling range was a little tighter at \$25-\$30 with the odd higher sale.

MOST SALES: Class 1- 9kg \$25-\$30.

MARSH GRAPEFRUIT:

Comment: The level of supply continued to match demand and the sales range was unchanged between \$20 and \$25 with the odd sale to \$30 while most sales remained around the \$25 mark with seconds at \$10-\$15.

MOST SALES: \$25-\$30, Class 1 \$20-\$25 with some to \$30, Class 2 \$10-\$15 and 3kg net bags \$2.00-\$2.50.

RUBY GRAPEFRUIT: Demand was stable for Ruby grapefruit and they were in reasonable supply. Values continued at \$20-\$25 with a few to \$30 while seconds were \$12 at the bottom end but most were \$14-\$16 and some out to \$20 MOST SALES \$20-\$25 Class 1 \$20-\$25 with some to \$30, Class 2 \$12-\$20 and 3kg net bags \$2.00-\$2.50.

LEMONS:

Comment: Light supply and a good demand resulted in improved values. The selling range was from \$25 to \$35 and some sales to \$40. Sizes 88-113 ranged from \$35-\$40, sizes 113-150 range from \$25-\$35 and seconds were selling from \$15-\$25. MOST SALES: Class 1 \$25-\$40, Class 2 \$15-\$25

LIMES:

Comment: Supply was lighter and values were stronger. The sales range was \$60-\$65 with some up to \$70. MOST SALES: \$60-\$65, Class 1 trays \$60-\$65 with some to \$70, Class 1 10kg bulk \$60-\$65

MANDARINS:

Comment: Murcotts are almost finished for the season with only a limited supply on offer. The sales range was \$25-\$40 for the 15kg pack while seconds were at \$15 to \$25.

MOST SALES: Murcott 15kg \$25-\$35 with a few to \$38 with seconds at \$15-\$24 and 200kg bulk bins \$160-\$180.

MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT Friday 19th October 2012

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects, while lower prices refer to Class 2.

BRISBANE							
GRAPEFRUIT Marsh		LEMONS		MANDARIN Murcott		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	16	56	24	60	26	48	16
32	18	64	26	70	28-30	56	18
36	20	72	30	80	30-32	64	18-20
40	20	80	32-34	90	30-32	72	18-20
48	16	88	32-36	100	30	80	18
56	14	100	32-36	110	30	88	16
64		113	32-36	120	26	100	14-16
72		125	30	135	22	113	14
		138	26	150	18	125	
		150	22			138	
		165	18				
		180					

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GENERAL COMMENT:

Again, not much change on Citrus lines this week except for Lemons firming on price.

NAVEL:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Some QUALITY: Good The market prices have stayed steady. Buyer demand was very poor and more than enough supply to meet this slow demand.

GRAPEFRUIT:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Light QUALITY: Good

Grapefruit market was steady.

LEMONS:

SUPPLY: Reducing DEMAND: Slow CARRYOVER: Reducing QUALITY: Good

Lemon prices have firmed on the back of reduced supply despite slow demand.

MANDARINS:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Steady QUALITY: Good

Murcott Mandarin prices were steady. There was slow buying demand and the appearance of more stonefruit over the coming weeks will not help demand. The upside is that more growers will also finish or reduce supply over the coming weeks.

LIMES:

SUPPLY: lighter DEMAND: Slow CARRYOVER: None QUALITY: Reasonable

Market prices were \$40-\$55 per 5kg tray on the back of very light supply.

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CITRUS FRUIT SIZES CHART - ORANGES						
	AUS 20kg	USA 16kg	SE ASIA 22kg			
Count	mm Size	mm Size	mm Size			
56	87	84				
64	84	81	87			
72	81	77	84			
80	77	75	81			
88	75	72	77			
100	72	69	75			
113	69	67	72			
125	67	65	69			
138	65	63	67			
150	63		65			

RETAIL PRICES Friday 19th October 2012

RETAIL PRICES REPORT - MELBOURNE - 19 th October 2012						
MELBOURNE RETAIL PRICES						
VARIETY CHAIN STORES INDEPENDENT STORES						
Navels	\$1.98 kg	\$3.48 kg				
	\$4.98 bag	\$1.98 bag				
Blood Orange	N/A	\$5.98 kg				
Grapefruit						
Marsh	N/A	N/A				
Pigmented	\$3.99 kg	\$3.98 kg				
Limes	\$19.99 kg	\$1.78 each				
Lemons	\$3.98 kg	\$3.98 kg				
Mandarin						
Murcott	\$3.98 kg	\$4.98 kg (large)				

RETAIL PRICES REPORT – BRISBANE – 19 th October 2012						
BRISBANE RETAIL PRICES						
VARIETY CHAIN STORES INDEPENDENT STORE						
Navels	\$1.49 - \$3.99 kg	\$1.49 - \$3.99 kg				
Grapefruit						
Marsh	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg				
Red Fleshed	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg				
Limes	\$14.99 - \$19.99 kg	\$9.99 - \$14.99 kg				
Lemons	\$3.99 - \$5.99 kg	\$2.49 - \$4.99 kg				
Mandarins						
Murcott	\$2.99 - \$3.99	\$1.99 - \$3.49				