MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 4th May 2012

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

SYDNEY								
MANDARIN Imperial Class 1		Navelina 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	•	\$
40		36	16-22	48			Marsh	Red
48	10-12	40	20-26	56	13-16	23		
56	12-14	48	18-24	64	14-18	27	16-20	16-20
64	14-16	56	20-24	72	16-20	32	20-26	20-26
72	14-16	64	20-22	80	20-22	36	20-30	20-30
80	14-16	72	20-22	88	22-26	40	18-26	18-26
88	13-15	80	17-18	100	22-26	48	14-24	14-24
100	10-12	88	14-16	113	22-26	56		
113	10	100	13-16	125	20-24	64		
125	9	113	12-14	138	17-20	72		
138		125		150	14-18	80		
No2's	6-10	No2's	12-14	163		No2's	10-16	10-18

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

General Comment: WHOLESALE TRADING TREND

Queensland Imperial Mandarins are now in full supply and have been very cheap for the past few weeks. The demand for fruit generally this year has been weak resulting in carryover and carryover in any fruits which are "off-the-top" for quality. USA Late Lane Navels have been in light supply and achieved up to around \$50.00 per carton last week on the best fruit, but it has been a poor year for USA Navels and today saw a big fall and carryover as new season local Navelinas & Washingtons quickly begin to fill the market. There are now only light supplies of Southern Valencia Oranges. Lemons were also weaker after the higher Easter prices.

NAVELS:

Demand: Mixed Carryover: Some Quality: Mixed

Comment: The USA Navels were of disappointing quality this year with high levels of waste due to cold injury and sooty mould infections. Qld Navelina have been of fair quality and quickly followed by South Australia and late last week saw the first M.I.A. fruit from Griffith. Quality has been "fair" and prices were easier today with larger numbers seen on more stands than last week.

15-kilo cartons of Navelina were priced from \$16.00 to \$26.00 today and easier on price.

18-kilo cartons of Washingtons were priced from \$20.00 to \$30.00 today.

GRAPEFRUIT:

Demand: Fair to Good Carryover: Light Quality: Good

Comment: Both White and Red varieties of Grapefruit have been in moderate to light supplies with prices buoyant this year to date.

Pomelos are now arriving in quantities which will affect sales in the coming weeks. Red & Whites have been priced from \$14.00 to \$26.00 with Premium lines to \$30.00

LEMONS:

Demand: Fair Carryover: Moderate Quality: Fair

Comment: There were adequate to good supplies of Lemons sighted on the market today with Class 1 fruit in 15-kilo cartons easier after Easter to be from \$14.00 to \$24.00 and with better heavyweight lines of 18-kilos to \$26.00 and some higher today.

Class 2 fruit has been from \$10.00 to \$16.00.

Coastal fruit is in light supply and sold from \$10.00 to \$20.00.

LIMES:

Demand: Fair Carryover: Moderate Quality: Mixed

Comment: Limes have weakened over the past two weeks with green premium lines always at higher rate and up to \$14.00 but mainly around \$10.00 to \$12.00. Poorer coloured fruit was from \$3.00 to \$8.00. There were also heavy supplies on the market of bulk Class 2, 10-kilo packs selling at around \$5.00 today.

MANDARINS:

Demand: Fair Carryover: Some Quality: Fair

Comment: Queensland Imperial Mandarins have been in heavy to over-supply on the Sydney Market over the past two weeks. While quality has been externally fair, the eating quality started the season well but has fallen off and is now mixed. Better quality row-faced sweet fruit always was from \$2.00 to \$4.00 above the Class 1 market.

There have been light supplies of Qld Daisy Mandarins in 9-kilo cartons and ranged from \$16.00 to \$30.00.

Imperials ranged on price from \$8.00 to \$16.00 for Class 1 fruit and with Premiums to \$20.00 today while Class 2 fruit was from \$5.00 to \$10.00. There has been some breakdown sighted.

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MELBOURNE									
GRAPEFRUIT Marsh		LEMONS		NAVEL Navelina		VALENCIA		MANDARIN Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	30-36	48		48	
32	25-30	64		56	35-40	56		56	
36	25-30	72		64	30-35	64		64	16-20
40	25-30	80		72	30-35	72	15-25	72	16-20
48	25-30	88	30-35	80	26-30	80	15-25	80	16-20
56	20	100	30-35	88	24-26	88	15-25	88	15-16
64	15	113	30-35	100	20-24	100		100	14-15
		125	25-30	113	18-20	113		113	
		138	20-25	125		125		125	
		150	16-20	138		138		138	
				150		150		150	

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR <u>GENUINE</u> CLASS 1 FRUIT

General Comment: WHOLESALE TRADING TREND

Market activity this week has been less than desirable with most lines of fruit and vegetables being in excess of buyer requirements. The wintry weather conditions have kept people away from shops as retailers report a very ordinary level of trade.

There is now a good availability of Navels with supplies arriving from Queensland, Mildura and Sth. Aust and a few have already started from Griffith. There was also a handful of USA imports still on the market and the sales range was between \$18.00 to \$35.00 with premiums up to \$40.00. Seconds were at \$12.00 to \$15.00 with Nets at \$2.00 and \$2.50 while bins were around \$200 for the 300kg and \$400 for the 400kg. A handful of Valencias were on offer at \$14.00 to \$25.00 and these are now almost over for the season. Marsh and Ruby Grapefruit were in adequate supply to meet demand and prices were steady at \$25.00 to \$30.00 and some up to \$35.00 while Class 2 were \$8.00 to \$20.00. The supply of Lemons from Queensland was moderate and sales were steady at \$3.00 to \$35.00 with No 2s ranging between \$15.00 and \$20.00 with some to \$25.00. Limes were in good to heavy supply and the sales range was between \$10.00 to \$15.00 with a few to \$18.00.

NAVELS: Increasing supply from Queensland, Mildura, Sth. Aust. and a few arriving from Griffith this week. The sales range was generally between \$18.00 to \$35.00 with Class 2 at \$12.00 to \$15.00 Nets were mainly between \$2.00 and \$2.50 and bins were \$200 for the 300kg and around \$400 for the 400kg. A handful of USA imports were still on the market at similar values to the local fruit.

MOST SALES: \$18.00 to \$30.00

VALENCIA: Coming to end as increasing supplies of Navels from Queensland and the Riverland are now available.

MOST SALES: \$14.00 to \$25.00

BLOOD ORANGES: Not Available

MARSH GRAPEFRUIT: Light supply of new season Qld and old season Riverland fruit.

MOST SALES: \$25.00

RUBY GRAPEFRUIT: Light supply at steady prices.

Most Sales: \$20.00 to \$30.00

LEMON: A moderate supply from Queensland was meeting a steady demand.

The sales range was between \$30.00 to \$35.00 for sizes 100 -125 and \$16.00 to \$30.00 for sizes 138-163. Seconds were \$15.00 to

\$20.00

MOST SALES: \$30.00 to \$34.00

MANDARINS: Supplies of Imperials from the Central Queensland growing regions were proving far in excess of demand. Quality was good in general and the price range was from \$12.00 to \$18.00 and up to \$24.00 for one proven brand. No 2s were between \$5 and \$10.00.

LIMES: A good supply from Qld, SA and NSW was more than adequate for the demand.

MOST SALES: \$10.00 to \$15.00

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SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects, while lower prices refer to Class 2.

BRISBANE							
GRAPEFRUIT Marsh		LEMONS		MANDARIN Imperials		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	16	56	20	48	12	48	22
32	20	64	24	56	14	56	24
36	24	72	26	64	16	64	26
40	24	80	28	72	16	72	26
48	20	88	28	80	14	80	22
56	16	100	30	88	12	88	20
64		113	30	100	12	100	18
72		125	26	113	10	113	18
		138	22	125		125	
		150	18	138		138	
		165	16				
		180					

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

General Comment: Trading conditions have been very tough this week with weak demand from all buying areas. Particularly heavy supply of Imperial Mandarins and prices were very low on this variety.

NAVEL:

SUPPLY: Light DEMAND: Steady CARRYOVER: Some QUALITY: Good

The market prices were starting to creep down as supply slowly increased.

GRAPEFRUIT:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Light QUALITY: Good

Grapefruit market was steady.

LEMONS:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Slightly Increased QUALITY: Good

Demand and market prices are steady this week.

MANDARINS:

SUPPLY: Heavy DEMAND: Good CARRYOVER: Heavy QUALITY: Good

Imperial Mandarins were in heavy supply and demand was failing to keep up. Lines were being cleared for \$4.00 to \$6.00 daily. Number 2 grade fruit was selling from \$5.00 to \$8.00.

LIMES:

SUPPLY: Steady DEMAND: Steady CARRYOVER: Some QUALITY: Reasonable

Market prices were steady. Prices were \$10.00 to \$16.00 per 5kg tray

Friday 4th May 2012

RETAIL PRICES REPORT - MELBOURNE - 4 th May 2012							
MELBOURNE RETAIL PRICES							
VARIETY	CHAIN STORES	INDEPENDENT STORES					
Navels	\$2.99 kg	\$3.98 kg \$2.98 bag					
Grapefruit		\$3.99 bag or \$1.99 kg					
Marsh	N/A	N/A					
Red Fleshed	\$3.98 kg	N/A					
Limes	\$5.98kg	50c each					
Lemons	\$3.68 kg	\$1.50 bag					
Valencia	\$3.98 bag	\$2.98kg					
Mandarin							
Imperials	\$2.24kg	\$2.97kg					

RETAIL PRICES REPORT - SYDNEY - 4 th May 2012							
SYDNEY RETAIL PRICES							
VARIETY	CHAIN STORES	INDEPENDENT STORES					
Navels - Navelina							
3kg Bag							
Grapefruit							
Marsh							
Red Fleshed							
Limes							
Lemons							
Mandarin							
Imperials		\$0.99 - \$2.99kg					

RETAIL PRICES REPORT - BRISBANE - 4th May 2012						
BRISBANE RETAIL PRICES						
VARIETY	CHAIN STORES	INDEPENDENT STORES				
Navels	\$2.99 - \$3.99 kg	\$2.49 - \$3.99 kg				
Grapefruit						
Marsh	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg				
Red Fleshed	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg				
Limes	\$5.99 - \$9.99 kg	\$3.99 - \$6.99 kg				
Lemons	\$3.99 - \$4.99 kg	\$1.49 - \$3.99 kg				
Mandarin Imperials						