

MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 29th June 2012

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

S Y D N E Y								
MANDARIN Imperial Class 1		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40		36	10-13	48			Marsh	Red
48	14-17	40	10-15	56	10-16	23		
56	15-20	48	11-14	64	12-17	27	12-16	12-18
64	16-24	56	12-15	72	14-18	32	20-24	18-24
72	16-26	64	12-16	80	16-20	36	20	18-24
80	16-26	72	12-16	88	18-25	40	16-18	16-22
88	16-20	80	10-16	100	18-28	48	10-16	12-16
100	15-18	88	10-15	113	18-28	56		
113	14-16	100	10-14	125	17-22	64		
125	13-15	113	10-13	138	16-18	72		
138	11-14	125	9-12	150	14-16	80		
150+	10-12	138+	8-10					
No2's	8-14	No2's	7-14	No2's	10-16	No2's	10-12	10-16

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

General Comment: WHOLESALE TRADING TREND

The cold winter conditions on the eastern seaboard of NSW persisted this week with showers and rain continuing to adversely affect retail trading. There was a drop in the supply of Imperial mandarins and while the market firmed on this fruit with buyers persisted to seek out this fruit while Hicksons, Taylor Lee, Daisy and Tangelo varieties were slow. This should turn around next week if and when the chain stores go off Imperials. Limes eased slightly this week with more fruit being on offer and Navel oranges continued to be slow selling and as prices continued to slide downwards. Only lemons remained firmer while grapefruit and pomelos were also slow selling.

NAVELS:

Demand: Slow

Carryover: Some

Quality: Good

Comment: The Navel orange market was well supplied with a range of Navel varieties and the market continued to weaken on price this past week. Navelinas continued to be very slow and practically unsalable. Class 1, 15-kilo cartons of Navelina were priced from \$6-\$10 from Queensland while Southern Navelinas were from \$7-\$12. Class 2 Navelinas were almost unsalable from \$4-\$8. Class 1 15-kilo and 18-kilo cartons of Washingtons were priced from \$10-\$16 and some higher. Leng Navels in 15-kilo cartons were up to \$20 and the best Premium heavier packs were up to \$26. Bulk Bins of Navel oranges ranged from \$70-\$150 and the best to \$180 in heavier wire bins, while 3-kilo net bags were from \$1.50-\$2.00.

GRAPEFRUIT:

Demand: Slow

Carryover: Light

Quality: Good

Comment: The grapefruit market remained very quiet with slow sales and with good supplies of Reds and Whites which remained in weak demand. Pomelos were in good supply and continued to be slow selling with quality issues and losses seen. Class 1 Red grapefruit were priced from \$14-\$24 with Premium lines to \$26 while Class 1 White grapefruit were priced from \$10-\$24. Pomelos ranged from \$1.00-\$2.00 with the best to \$2.50 for both green and red fleshed varieties.

LEMONS:

Demand: Fair

Carryover: Moderate

Quality: Fair

Comment: Lemons continued to be in moderate supply with Premium fruit in continuing light supplies as the Queensland season slowly winds down in supply and quality. Class 1 15-kilo cartons were seen to range from \$14-\$26 and with the best to \$30 while the 18-kilo cartons were asking up to \$40 and Class 2 fruit has been selling from \$10-\$16. Coastal fruit was in light supply and sold from the \$10-\$20.

LIMES:

Demand: Fair

Carryover: Moderate

Quality: Mixed

Comment: There was an increase in lime supplies and weaker demand as retailers tried and clear last week's expensive purchases. The market has slowly weakened this half of the week. The old season fruit continued to clear at lower rates. Old season fruit was from \$14-\$20 while new season green waxed stickered fruit ranged from \$16-\$30 and most sales eased this week to be around \$24. Class 2 fruit was from \$10-\$16, while 10-kilo bulk packs ranged from \$14-\$20 for old season and new season fruit was also up to \$30 and some higher in the bulk cartons.

MANDARINS:

Demand: Fair

Carryover: Some

Quality: Fair

Comment: Queensland Imperials have now finished with light supplies of Southern districts Imperials which ranged greatly for quality with some dryness being seen in larger sizes of some brands. The Imperial market was ranging with poor quality fruit up to row-faced premium lines asking up to \$34. Class 1 fruit ranged in price from \$12-\$26 and Class 2 fruit was from \$8-\$14 but mainly around \$12.00. Premium lines of row-faced fruit were from \$20-\$32 and the best to \$34. Daisy mandarins out of Qld. and South Australia were in light supplies. There were supplies of Qld. Taylor Lee and Hickson mandarins and there is talk that Murcot may start in the next week or two. Qld. Daisy was quoted in 15-kilo cartons from \$14-\$20 and Class 2s from \$10-\$16. Tangelos ranged in price from \$20-\$30 for Class 1's and the Class 2's were from \$12-\$14. Class 1 Taylor Lee mandarins ranged from \$16-\$20.00 and the Class 2 were from \$10-\$14. Hickson mandarins were seen pricing from \$16-\$24 for Class 1s.

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M E L B O U R N E									
GRAPEFRUIT		LEMONS		NAVEL		VALENCIA		MANDARIN	
Marsh				Navelina		Season Ended		Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	18-24	48		48	15-16
32	25-30	64		56	20-25	56		56	18-20
36	25-30	72		64	20-25	64		64	22-25
40	25-30	80		72	20-25	72		72	25-28
48	25-28	88	30-35	80	18-22	80		80	24-26
56	18-20	100	30-35	88	18-20	88		88	20-24
64	15	113	30-35	100	16-18	100		100	18-22
		125	26-30	113	14-16	113		113	18-20
		138	24-28	125		125		125	14-16
		150	20-24	138		138		138	
				150		150		150	

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR *GENUINE* CLASS 1 FRUIT

General Comment: WHOLESALE TRADING TREND

The market was again quiet this week and it is unlikely to improve in the next two weeks of school holidays. The level of supply of most lines on offer was light or moderate and proved adequate in meeting buyer requirements. Prices were generally average which reflected the poor retail activity. The heavy supply of Navels continued unabated no doubt because of the high dollar exports are not happening. Quite simply the domestic market cannot handle the extra and therefore carry-overs were building. The sales range remained from \$14-\$25 with most sales around \$20. Class 2 fruit was at \$8-\$12 and Nets were a bit softer at \$1.50-\$1.80 with some to \$2.00. Bins remained at \$100-\$160 for the 300kg and around \$200 for the 400kg. Marsh and Ruby grapefruit remained steady in both supply and price and the sales range was from \$25-\$30 and some up to \$35. Class 2 fruit was \$8-\$20. A moderate level of supply of lemons was available from SA/Vic and a few from Queensland to meet a steady demand. Prices remained at \$30-\$35 for sizes 88-113 and \$15-\$25 for sizes 125-150 with seconds at \$15-\$25. Limes were still in light supply and values remained firm at \$25-\$30 and some up to \$35. A lighter supply of good Imperial mandarins were enjoying firm prices with the selling range at \$18-\$28 for sizes 56 through to 113 and around \$15 for sizes 48 and 125 with seconds at \$12-\$16. A moderate supply of Daisy remained at \$20-\$25 and Taylor Lees were easier at \$10-\$18 and were slow moving. A handful of Hicksons from Qld were on offer at around \$15 but there was no interest. Tangelos were still in light supply at \$28-\$30 for Class 1 and \$15-\$16 for seconds.

NAVELS: The heavy supply of Navels continued unabated no doubt because of the high dollar exports are not happening, and quite simply the domestic market cannot handle the volume. The sales range was \$14-\$25 for 1st grade fruit with No 2s at around \$8-\$12. Nets were a bit softer at around \$1.50-\$1.80 and with some to \$2. Bins were \$100-\$160 for the 300kg and \$200 for the 400kg.
MOST SALES : \$20

BLOOD ORANGE: A light supply of 9kg cartons from the Mildura area at around \$35 for premiums.

CARA CARA: CARA CARA continued to range from \$30-\$35 and \$20-\$25 for seconds in 18kg cartons.

MARSH GRAPEFRUIT: The level of supply was steady and prices continued at \$18-\$30.

RUBY GRAPEFRUIT: Unchanged supply and demand continued at a steady selling range from \$20-\$35.

LEMON: A steady supply from SA/Vic and a few from Qld continued to meet an unchanged level of demand at similar values to last week. The price range remained steady at \$30-\$35 for Sizes 88 -113 and \$20-\$30 for sizes 125-150 with seconds at \$15-\$25.

MANDARINS: A lighter supply of good Imperials this week and prices were firmer. The sales range was at \$18-\$28 for sizes 56 through to 113 and as low as \$15 for sizes 48 and 125 with seconds at \$12-\$16. The moderate supply of Daisy continued at \$20-\$25 and Taylor Lees were very slow at \$10-\$18. There was a small consignment of Hicksons from central Qld on offer at around \$15, but there was no interest and still remains unsold.

TANGELLOS: Light supply from Central Queensland and prices remained unchanged.
MOST SALES: Class1 10kg \$28-\$30, Class 2 10kg \$15-\$16

LIMES : The light level of supply continues and values are steady.
MOST SALES: \$25-\$30

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SELLING PRICES

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BRISBANE							
GRAPEFRUIT Marsh		LEMONS		MANDARIN Imperials		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	16	56	18	48	18	48	16
32	18	64	20	56	20	56	16
36	20	72	24	64	22	64	18
40	20	80	26	72	22	72	18
48	16	88	28	80	18-20	80	16
56	14	100	28	88	18	88	16
64		113	28	100	14-16	100	14
72		125	22	113	14	113	14
		138	20	125		125	
		150	16	138		138	
		165	14				
		180					

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General Comment: Trading conditions have again remained very slow this week with very weak demand from all buying areas. Retailers were reporting poor in-store demand and prices started to reflect this lack of buying demand.

NAVEL:

SUPPLY: Heavy DEMAND: Slow CARRYOVER: Heavy QUALITY: Good
The market prices continued to remain under heavy pressure with heavy supply and slow demand.

GRAPEFRUIT:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Light QUALITY: Good
Grapefruit market was steady.

LEMONS:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Slightly Increased QUALITY: Good
Lack of buying demand was starting to affect market prices.

MANDARINS:

SUPPLY: Reducing DEMAND: Slow CARRYOVER: Slowly Decreasing QUALITY: Good
Imperial mandarins were still decreasing in supply however Prices were weak due to very poor demand.

LIMES:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Some QUALITY: Reasonable
Market prices \$14-\$20 per 5kg tray

FRIDAY 29th JUNE 2012

RETAIL PRICES REPORT - MELBOURNE - 29th June 2012		
MELBOURNE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$1.19 kg \$4.8 bag	96c kg \$1.98 bag
Blood Orange	N/A	\$5.98 kg
Grapefruit		
Marsh	N/A	\$3.98
Pigmented	\$3.98 kg	\$3.98
Limes	\$8.98kg	98c each
Lemons	\$3.98 kg \$3.75 pp bag	\$3.98 kg \$2.98 pp bag
Mandarin		
Clementine	\$3.98kg	N/A
Imperials	\$2.48kg \$3.88pp bag	\$1.98kg
Tangelos	\$4.98	\$3.98
Daisy	N/A	\$4.98kg
Afourer	N/A	N/A
Phoenix	\$1.70 kg	N/A
Taylor Lee	\$2.98 kg	N/A

RETAIL PRICES REPORT - BRISBANE - 29 th June 2012		
BRISBANE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$2.99 - \$3.99 kg	\$2.49 - \$3.99 kg
Grapefruit		
Marsh	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
Red Fleshed	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
Limes	\$5.99 - \$9.99 kg	\$3.99 - \$6.99 kg
Lemons	\$3.99 - \$4.99 kg	\$1.49 - \$3.99 kg
Mandarin		
Imperials	\$2.99-\$3.99	\$1.99 - \$3.49