MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 22nd June 2012

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

SYDNEY								
MANDARIN Imperial Class 1		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	unt \$	
40		36	10-14	48			Marsh	Red
48	12-16	40	10-15	56	10-16	23		
56	14-18	48	11-16	64	12-17	27	12-16	12-18
64	16-22	56	12-18	72	14-18	32	20-24	18-24
72	16-24	64	12-18	80	16-20	36	20	18-24
80	16-24	72	12-18	88	18-25	40	16-18	16-22
88	16-20	80	10-16	100	18-26	48	10-16	12-16
100	15-18	88	10-15	113	18-26	56		
113	14-16	100	10-14	125	17-22	64		
125	13-15	113	10-13	138	16-18	72		
138	11-14	125	10-12	150	14-16	80		
150+	10-12	138+	8-10					_
No2's	8-14	No2's	3-10	No2's	10-16	No2's	10-12	10-16

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

General Comment: WHOLESALE TRADING TREND

Cold conditions and rain storms continued to affect trading and both wholesale and retail sales continued to be depressed this week past. This week saw the lime market continue to firm up for price on new season green fruit while there were lighter numbers of lemons and with the higher asking prices retail buyers mostly halved their orders. Navel oranges and grapefruit were in adequate to heavy supplies and prices weakened slightly. Imperial mandarins out of Queensland have practically finished and with the bulk now coming out of the southern areas. There were some Queensland Hicksons and Taylor Lee mandarins on offer as well as some Tangelos and Daisy from Old and Southern areas.

NAVELS:

Demand: Slow Carryover: Some Quality: Good

Comment: Navel oranges were in good to heavy supply and continued to be slow selling this week past resulting in the main sales weakening. Navelinas continued to be very slow and practically unsalable. Class 1, 15-kilo cartons of Navelina were priced from \$7-\$12 from Queensland while Southern Navelinas were from \$8-\$14. Class 2 Navelinas were almost unsalable from \$3-\$8. Class 1 15-kilo and 18-kilo cartons of Washingtons were priced from \$10-\$18. Leng Navels in 15-kilo cartons were up to \$24 with a few higher for Premium heaver packs. Bulk Bins of Navel oranges ranged from \$80-\$160 and the best to \$200 in heavier wire bins, while 3-kilo net bags were from \$1.60-\$2.20.

GRAPEFRUIT:

Demand: Slow Carryover: Light Quality: Good

Comment: The grapefruit market this week was very quiet with slow sales, good supplies of Reds and Whites remained in very weak demand. Pomelos were in good supply and continued to be slow selling with quality issues and losses seen. Class 1 Red grapefruit were priced from \$14-\$24 with Premium lines to \$26 while Class 1 White grapefruit were priced from \$10-\$24. Pomelos ranged from \$1.00-\$2.33 with the best to \$3.00 for both green and red fleshed varieties.

LEMONS:

Demand: Fair Carryover: Moderate Quality: Fair

Comment: Lemons continued to be in lighter numbers with Premium fruit in very light supplies as the Queensland season slowly winds down in supply and quality. While the merchants were asking higher prices from Monday, sales orders dropped. Class 1 15-kilo cartons were seen to range from \$14-\$26 and with the best to \$30 while the 18-kilo cartons were asking up to \$36 and some higher. Class 2 fruit was from \$10-\$16. Coastal fruit was in light supply and sold from \$10-\$20.

LIMES:

Demand: Fair Carryover: Moderate Quality: Mixed

Comment: The lime market continued to strengthen this week on the new Qld crop. The old season fruit continued to clear at lower rates with a widening market. Old season fruit was from \$14-\$20 and new season green waxed stickered fruit ranged from \$20-\$35 and most sales were from \$26-\$30 with some asking more on Monday. Class 2 fruit were from \$12-\$16 while 10-kilo bulk packs ranged from \$14-\$20 for old season fruit while new season fruit was also up to \$30 and some higher in the bulk cartons.

MANDARINS:

Demand: Fair Carryover: Some Quality: Fair

Comment: Queensland Imperials are almost finished but there will continue to be some late areas and varieties persisting. However the main crop finished last week and most supplies are now coming out of the Southern districts of NSW, Victoria and South Australia. The market has been mixed with some dryness, however the overall quality and flavour has continued to be good this season to date. Class 1 fruit ranged in price from \$10-\$24 while Class 2 fruit was from \$8-\$14 but mainly around \$12. Bulk bins of Class 2s were from \$160-\$220 and Premium lines of row-faced fruit were from \$20-\$30. Daisy mandarins have all but finished out of Qld and today we sighted S.A. Daisy as well as Southern Tangelos. There are now supplies of Qld. Taylor Lee and Hicksons mandarins and there is talk that Murcot may start in the next week or two. Qld Daisy were quoted in 15-kilo cartons from \$16-\$20 and Class 2s were from \$10-\$16. Tangelos ranged in price from \$20-\$30 for Class 1s and the Class 2's were from \$1-\$14. Class 1 Taylor Lee mandarins ranged from \$16-\$20 while the Class 2s were from \$10-\$14.

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SELLING PRICES

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MELBOURNE									
GRAPEFRUIT Marsh		LEMONS		NAVEL Navelina		VALENCIA Season Ended		MANDARIN Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	18-24	48		48	
32	25-30	64		56	20-25	56		56	18-20
36	25-30	72		64	20-25	64		64	20-22
40	25-30	80		72	20-25	72		72	20-22
48	25-28	88	30-35	80	18-22	80		80	20-
56	18-20	100	30-35	88	18-20	88		88	20
64	15	113	30-35	100	16-18	100		100	18
		125	26-30	113	14-16	113		113	16-18
		138	24-28	125		125		125	14
		150	20-24	138		138		138	
				150		150		150	

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR <u>GENUINE</u> CLASS 1 FRUIT

General Comment: WHOLESALE TRADING TREND

Cold and wet wintry conditions were doing little to assist the current poor market activity and this weather looks like continuing into early next week. Generally only moderate supply of most fruit and vegetable lines were available but these were proving more than adequate in meeting the low level of demand. Unfortunately there continued to be more than enough supply of Navels for the demand and this situation looks set to continue. Carry- overs continued to build as clearances failed to keep up with arrivals. The sales range remained at \$14-\$25 with most sales around \$20. Class 2 fruit was at \$8-\$12 and Nets are unchanged at \$1.50-\$2.00. Bin lines were also in excess of requirements and prices were continually under pressure and were as low as 30c per kg. The 300kg bins were ranging between \$100-\$160 and the 400kg were around \$200. Supply of Marsh and Ruby grapefruit continued to meet demand at unchanged values. The sales range remained at \$25-\$30 and some up to \$35 and Class 2 fruit was selling from \$8-\$20. A moderate level of supply of lemons was available from SA/Vic with a few still coming in from Queensland to meet a steady demand. Prices remained at \$30-\$35 for sizes 88-113 and \$15-\$25 for sizes 125-150 with seconds at \$15-\$25. A light supply of limes continued at firm prices ranging between \$25-\$30 and some up to \$35. Imperials from Queensland have finished with current supplies now entirely from the Sunraysia area. The sales range was a little better at \$18-\$26 with smalls as low as \$15 and seconds from \$12. A moderate supply of Daisy and Afourer remained at \$20-\$25 and Taylor Lees from Qld were \$15-\$25 and seconds at around \$10. Tangelos were still in light supply at \$28-\$30 for Class1 and \$15-\$16 for seconds.

NAVELS: Unfortunately there was more than enough supply of Navels for the demand and this situation is set to continue. Carry-overs continued to build as clearances were not keeping up with arrivals. The sales range was basically unchanged at \$14-\$25 for 1st grade fruit with No 2s at around \$8-\$12. Nets remained at \$1.50-\$2.00. Bin lines were also in excess of requirements and prices were continually under pressure and were as low as 30c per kg. The 300kg bins were ranging between \$100-\$160 and around \$200 for the 400 kg.

CARA CARA: A light supply of Cara Cara ranged in value from \$30-\$35 and \$20-\$25 for seconds in 18kg cartons.

MARSH GRAPEFRUIT: Steady supply and prices were also steady at \$18-\$30 with most sales at \$18-\$25.

RUBY GRAPEFRUIT: Supply was steady and matching demand. The selling range continued at \$20-\$35. Some old Queensland fruit was still around and this was mainly \$15-\$20.

LEMON: A moderate level of supply from SA/Vic and a few still from Qld continued to meet a steady demand at unchanged values. The price range remained steady at \$30-\$35 for Sizes 88 -113, \$20-\$30 for sizes 125-150 and seconds at \$15-\$25.

MANDARINS: Queensland Imperials are finished and available supplies are now from the Sunraysia area. The sales range was a little better at \$18-\$26 and as low as \$15 for small counts. Seconds were generally around \$12-\$15. The moderate supply of Daisy and Afourer continued at \$20-\$25. Taylor Lees from Qld were in light supply but slow moving at \$15-\$25 with seconds from \$10. MOST SALES: Imperials No 1 \$18-\$22, No 2 \$10-\$12.

TANGELLOS: A light supply from Central Qld and SA with prices similar to last week.

MOST SALES: Class1 10kg \$28-\$30, Class 2 10kg \$15-\$16

LIMES: Still a light supply and prices were firm.

MOST SALES: \$25-\$30

FRIDAY 22nd JUNE 2012

RETAIL PRICES REPORT - MELBOURNE -22nd June 2012						
MELBOURNE RETAIL PRICES						
VARIETY	CHAIN STORES	INDEPENDENT STORES				
Navels	\$1.19 kg \$2.98 bag	\$2.98 kg \$3.98 bag				
Grapefruit		\$3.99 bag or \$1.99 kg				
Marsh	N/A	\$3.98				
Pigmented	\$3.98 kg	\$3.98				
Limes	\$8.98kg	98c each				
Lemons	\$3.98 kg \$3.75 pp bag	\$3.98 kg \$2.98 pp bag				
Mandarin						
Clementine	\$3.98kg	N/A				
Imperials	\$2.48kg \$3.88pp bag	\$1.98kg				
Tangelos	N/A	N/A				
Daisy	\$2.98kg	\$4.98kg				
Afourer	N/A	N/A				