

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 21<sup>st</sup> September 2012

## SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

S Y D N E Y								
Murcott Honey Class 1- 9kg		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40	24-28	36	10-13	48			Marsh	Red
54	26-30	40	10-15	56	10-15	23		
60	26-32	48	11-14	64	12-16	27	10-14	12-16
70	26-30	56	12-15	72	14-18	32	14-16	16-20
80	24-28	64	12-16	80	16-20	36	14-16	16-20
90	22-26	72	10-16	88	18-22	40	12-14	14-18
100	20-24	80	10-15	100	18-24	48	8-12	10-14
110	16-22	88	10-14	113	18-24	56		
		100	10-13	125	17-20	64		
		113	8-12	138	16-18	72		
		125	8-10	150	14-16	80		
		138+	7-9					
No2's	12-20	No2's	5-8	No2's	10-16	No2's	6-10	8-12

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

### General Comment: WHOLESALE TRADING TREND

Oranges continued to arrive in large numbers with bins in over-supply and eroding the carton and bag prices over the week past. Lemons remained slow and at the same rates as were grapefruit and mandarins. Imperial mandarins were in very light supply achieving less money as retailers pull them off their displays. Limes saw a continuing slowing of the market with an increase this week in supplies which has resulted in a fall in prices; however this may turn around in the coming weeks. The Sydney markets continued to see slow activity and after orders there was less passing trading as seen in past years.

### NAVELS:

Demand: Slow

Carryover: Some

Quality: Good

**Comment:** The orange market was heavily supplied with bins of Navel oranges this week which included Washingtons, Lengs and Late Lane varieties. Carton and bag sales and prices were adversely affected and the market has weakened especially after Monday's orders. The bulk of fruit was of Class 1 quality, Washingtons in Class 1 15-kilo and 18-kilo cartons were priced from \$10-\$16 and some higher with a lot of fruit showing blemish and softening skins. Leng Navels in 15-kilo cartons were up to \$20 and the best Premium heaver packs to \$24 while Class 1 Late Lane Navels were from \$12-\$20 and some higher on Monday. Bulk Bins of Navel oranges ranged from \$60-\$120 and with most sales from \$80-\$100 for the bins. The 3-kilo net bags were from \$1.30-\$1.80 and mainly from \$1.40-\$1.80. Class 2 Navels were in large numbers and weakened to be from \$5-\$10. Red fleshed Cara Cara oranges were from \$10-\$15 and in very slow demand. There continued to be heavy supplies of Blood Oranges and the prices quoted were unchanged with Class 1 fruit from \$14-\$20 and the Premium South Australian fruit were up to \$24 while Class 2 fruit was from \$10-\$14 and were very slow.

### GRAPEFRUIT:

Demand: Slow

Carryover: Some

Quality: Good

**Comment:** Both Red & White grapefruit continued to be slow selling this week with the market remaining very quiet and with slow sales and weak demand after orders. Pomelos were in lighter supply but continued to be slow selling with quality deteriorating. Class 1 Red grapefruit were priced from \$10-\$20 with Premium lines to \$24 while Class 1 White grapefruit were priced from \$8-\$16 and some higher. There were only green Pomelos sighted this week which ranged from \$2-\$4 per kilo.

### LEMONS:

Demand: Good

Carryover: Some

Quality: Fair

The lemon market continued to be slow selling with good supplies and mixed quality as well as over-ripe fruit. Prices were generally unchanged having weakened substantially last week. Premium fruit were only up to \$30 on 18-kilo cartons and the bulk of the Class 1 and Composite eased slightly with good supplies and slowing demand. Class 1 15-kilo cartons were seen to range from \$12-\$24. Class 2 fruit was from \$10-\$14 while coastal fruit was in light supply and sold from \$12-\$20 and some higher.

### LIMES:

Demand: Good

Carryover: Light

Quality: Mixed

**Comment:** The lime market continued to weaken and ranged from \$40-\$55 and Premiums to \$60 in 5-kilo trays for Class 1 fruit. Class 2 tray packed fruit were from \$15-\$40, while 10-kilo bulk packs ranged from \$20-\$40 for Class 2.

### MANDARINS:

Demand: Fair

Carryover: Moderate

Quality: Fair

**Comment:** Southern Imperial mandarins continued to be in very light supply this week and the market has weakened over the past few weeks to now range from \$10-\$26, while better lines were up to \$30 on the best sizes. There were good supplies of Qld Murcot Honey mandarins which were steady for price. Imperial mandarins were in very light supply and were from \$10-\$26 on Class 1 fruit, with the best to \$30 while Class 2 fruit were from \$8-\$16. There were good supplies of very small Imperials from local Sydney growers this week past. There were also good supplies of Murcot Honey, Tangelos, southern Afourer mandarins and local Hicksons and Emperors. Tangelos ranged in price from \$14-\$20 and some higher for Class 1's with Class 2 fruit from \$5-\$14. Class 1 Murcot Honey in 15-kilo cartons ranged from \$20-\$30 and with some higher, while the Class 2 fruit were from \$12-\$20. Heavier 18-kilo packs of Premium quality Murcot were up to \$36 with Afourer mandarins at \$14-\$24 for Class 1 fruit in 9-kilo cartons. Hicksons in 9-kilo cartons were from \$10-\$20 and of generally good quality.

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BRISBANE							
GRAPEFRUIT Marsh		LEMONS		MANDARIN Murcott		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	16	56	20	60	26	48	16
32	18	64	22	70	28-30	56	18
36	20	72	26	80	30-32	64	18-20
40	20	80	28	90	30-32	72	18-20
48	16	88	30	100	30	80	18
56	14	100	30	110	30	88	16
64		113	28	120	26	100	14-16
72		125	24	135	22	113	14
		138	20	150	18	125	
		150	18			138	
		165	16				
		180					

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR GENUINE CLASS 1 FRUIT

**GENERAL COMMENT:** Trading conditions were again a repeat of previous weeks. There remained very weak demand from all buying areas. Retailers are still reporting poor in-store demand with prices reflecting this lack of buying demand.

### NAVEL:

SUPPLY: Steady      DEMAND: Slow      CARRYOVER: Some      QUALITY: Good  
The market prices have stayed steady. Buyer demand was very poor and more than enough supply to meet this slow demand.

### GRAPEFRUIT:

SUPPLY: Steady      DEMAND: Slow      CARRYOVER: Light      QUALITY: Good  
Grapefruit market was steady.

### LEMONS:

SUPPLY: Steady      DEMAND: Slow      CARRYOVER: Some      QUALITY: Good  
Poor buying demand and more than enough supply to meet this demand has left the market a bit weaker this week.

### MANDARINS:

SUPPLY: Steady      DEMAND: Slow      CARRYOVER: Steady      QUALITY: Good  
Murcott mandarin prices were steady. There was slow buying demand and the appearance of more stonefruit over the coming weeks will not help. The upside is that more growers will also finish or reduce supply over the coming weeks.

### LIMES:

SUPPLY: lighter      DEMAND: Slow      CARRYOVER: None      QUALITY: Reasonable  
Market prices were \$45 to \$60 per 5kg tray on the back of very light supply.

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<b>CITRUS FRUIT SIZES CHART - ORANGES</b>			
	<b>AUS 20kg</b>	<b>USA 16kg</b>	<b>SE ASIA 22kg</b>
<b>Count</b>	<b>mm Size</b>	<b>mm Size</b>	<b>mm Size</b>
56	87	84	
64	84	81	87
72	81	77	84
80	77	75	81
88	75	72	77
100	72	69	75
113	69	67	72
125	67	65	69
138	65	63	67
150	63		65

### **RETAIL PRICES** Friday 21<sup>st</sup> September 2012

<b>RETAIL PRICES REPORT - BRISBANE - 21<sup>st</sup> September 2012</b>		
<b>BRISBANE RETAIL PRICES</b>		
<b>VARIETY</b>	<b>CHAIN STORES</b>	<b>INDEPENDENT STORES</b>
<b>Navels</b>	\$1.49 - \$ 3.99 kg	\$1.49 - \$3.99 kg
<b>Grapefruit</b>		
Marsh	\$ 2.99 - \$ 3.99 kg	\$1.99 - \$ 3.99 kg
Red Fleshed	\$ 2.99 - \$ 3.99 kg	\$1.99 - \$ 3.99 kg
<b>Limes</b>	\$ 14.99 - \$ 19.99 kg	\$ 9.99 - \$ 14.99 kg
<b>Lemons</b>	\$ 3.49 - \$ 4.99 kg	\$1.49 - \$ 3.99 kg
<b>Mandarins</b>		
Murcott	\$ 2.99 - \$ 3.99	\$1.99 - \$ 3.49