

MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 20th July 2012

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

S Y D N E Y								
MANDARIN Imperial Class 1		Navels 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40		36	10-13	48			Marsh	Red
48	14-18	40	10-15	56	10-16	23		
56	16-20	48	11-14	64	12-17	27	10-14	12-16
64	17-22	56	12-15	72	14-18	32	14-16	16-20
72	18-26	64	12-16	80	16-20	36	14-16	16-20
80	18-26	72	10-16	88	18-25	40	12-14	14-18
88	16-24	80	10-15	100	18-28	48	8-12	10-14
100	15-22	88	10-14	113	18-28	56		
113	14-20	100	10-13	125	17-22	64		
125	14-18	113	8-12	138	16-18	72		
138	12-16	125	8-10	150	14-16	80		
150+	10-14	138+	7-9					
No2's	8-14	No2's	5-10	No2's	10-16	No2's	6-10	8-12

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1** FRUIT

General Comment: WHOLESAL TRADING TREND

This week saw heavy rainfalls across Queensland and into southern NSW affect harvest of citrus fruits which resulted in a lighter arrival of some fruits. However Navel oranges continued to arrive with heavy supplies while there were adequate supplies of grapefruit and limes. Lemons were in lighter supply while Imperial mandarins were also in light supply but weakened in demand and price this week. Wholesale market trading continued to be quiet. The school holidays finished early this week.

NAVELS:

Demand: Slow

Carryover: Some

Quality: Good

Comment: There continued to be heavy supplies of Navel oranges onto the market out of most of the southern districts. The market was very slow and prices having eased back over the past two weeks were unchanged. Class 1, 15-kilo cartons of Navelina were priced from \$5-\$8 and unwanted. Class 2 Navelina were almost unsalable from \$3-\$8. Class 1 15-kilo and 18-kilo cartons of Washingtons were priced from \$10-\$16 and some higher. Leng Navels in 15-kilo cartons were up to \$20 and the best Premium heavier packs to \$24. Bulk Bins of Navel oranges ranged from \$50-\$100 and the best to \$150 in heavier wire bins, while 3-kilo net bags were from \$1.30-\$1.50. There were red fleshed Cara Cara oranges from \$10-\$16 and are almost unsalable. There were also heavier supplies of Blood oranges and the bottom end of the market fell sharply this week due to the poor quality fruit seen arriving. Class 1 fruit was from \$16-\$26.00 and the Premium South Australian fruit was up to \$30. Class 2 fruit was from \$10-\$16.

GRAPEFRUIT:

Demand: Slow

Carryover: Light

Quality: Good

Comment: Both Red & White grapefruit continued to be slow selling this week. The selling market remained very quiet with slow sales and weak demand and no interest. Pomelos were in good supply and continued to be slow selling with quality issues and losses seen. Class 1 Red grapefruit were priced from \$10-\$20 with Premium lines to \$24 and Class 1 White grapefruit were priced from \$8-\$16 and some higher. Pomelos ranged from \$1.50-\$3.50 with the best Greens to \$4.00.

LEMONS:

Demand: Fair

Carryover: Moderate

Quality: Fair

Comment: Lemons were in lighter supplies and the market firmed up on better quality fruit from Monday. Premium display fruit continued to be in light supply and was strongly priced. The bulk of the market was of fair to poor quality and this market has continued at the same rates this week. Class 1 15-kilo cartons were seen to range from \$14-\$26 and with the best to \$30. The 18-kilo cartons were asking up to \$38.00 this week. Class 2 fruit has been from \$10-\$14, coastal fruit was in light supply and sold from \$10-\$20.

LIMES:

Demand: Fair

Carryover: Moderate

Quality: Mixed

Comment: The lime market was little changed this week while supplies were slightly lighter and with demand and prices little changed. Class 1 fruit was quoted from \$16-\$26 and the green waxed and stickered choice fruit in trays was up to \$30. Class 2 fruit were from \$8-\$16, while 10-kilo bulk packs ranged from \$14-\$20 for Class 2' and up to \$30 in the bulk Class 1 cartons.

MANDARINS:

Demand: Fair

Carryover: Some

Quality: Fair

Comment: Southern Imperial mandarins continued to weaken this week for the main Class 1 market while Premium row-faced fruit was unchanged. Class 1 fruit ranged in price from \$10-\$26 while Class 2 fruit was from \$7-\$16 and Premium lines of row-faced fruit were from \$20-\$34. There were supplies of Qld. Hicksons, Empress and Murcot Honey mandarins were on offer this week and all were in only moderate supply and firmed on price. There were also Tangelos from all districts as well as Southern Daisy mandarins on offer. Daisy was quoted in 15-kilo cartons from \$14-\$20 and Class 2s were from \$10-\$16. Tangelos ranged in price from \$20-\$30 for Class 1 and the Class 2s were from \$10-\$12. Class 1 Murcot Honey in 18-kilo cartons ranged from \$20-\$30 and the Class 2 have been selling from \$16-\$20 and they were clearing. Hicksons mandarins were seen at \$16-\$24 for Class 1 fruit.

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M E L B O U R N E									
GRAPEFRUIT		LEMONS		NAVEL		VALENCIA		MANDARIN	
Marsh						Season Ended		Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	18-24	48		48	15-16
32	25-30	64		56	20-25	56		56	20-22
36	25-30	72		64	20-25	64		64	25-28
40	25-30	80		72	20-25	72		72	25-28
48	25-28	88	30-35	80	18-22	80		80	26-28
56	18-20	100	30-35	88	18-20	88		88	24-26
64	15	113	30-35	100	16-18	100		100	22-24
		125	26-30	113	14-16	113		113	20-22
		138	24-28	125		125		125	14-16
		150	20-24	138		138		138	
				150		150		150	

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

General Comment: WHOLESALE TRADING TREND

Market conditions remained very subdued and the supply of most lines of fruit and vegetables was in many cases more than adequate in meeting demand. The feared disruption in supply from North Queensland did not eventuate and prices have remained reasonably stable. The good supply of Navels continued but there was no change in pricing. The sales range was from \$14-\$25 with most sales around \$20. Class 2 fruit was \$8-\$12 and Nets are at \$1.50-\$1.80 with some to \$2.00. The 300kg bins ranged from \$100-\$150 and the 400kg was around \$200. There is an expectation that good quality Lengs should be better value next week. Sevilles were still very hard to shift at around \$30. Trays of Easy Peel were in moderate supply and unchanged at \$20-\$30 with some up to \$35. Marsh and Ruby grapefruit remained steady in supply with the sales range generally between \$18-\$30 and some up to \$35 while Class 2 fruit was \$8-\$20. The supply of Lemons was lighter and hopefully this will lead to an improvement next week. Prices remained at \$30-\$35 for sizes 88-113 and \$15-\$25 for sizes 125-150 with seconds at \$15-\$25. There was a moderate supply of limes ranging mainly between \$20 and \$30 and some higher with the possibility that the sales range could improve slightly. The season is almost all but over for Imperial mandarins, the selling range was steady at \$18-\$28 and up to \$30 for sizes 56 through to 113 and around \$15 for sizes 48 and 125 with seconds at \$15-\$18. Empress were also coming to the end with the selling range at \$30-\$36. Daisy were easier at mainly \$15-\$25. Afourer and Murcotts should be available on the market by next week. Tangelos were in good supply and prices remained at around \$25-\$30 for Class 1 with seconds at \$15-\$16.

NAVELS: The supply of Navels continued to prove more than adequate for the demand but there was no change in pricing. The sales range remained at \$14-\$25 for 1st grade fruit with No 2s at around \$8-\$12. Nets were \$1.50-\$1.80 with some to \$2. The 300kg bins ranged between \$100-\$150 and around \$200 for the 400kg. The expectation is that good Lengs should improve in value next week.

MOST SALES: \$20

BLOOD ORANGE: Adequate supply for the demand and the selling range was a little easier at \$20-\$30.

CARA CARA: Cara Cara were also softer at \$25-\$30 and \$15-\$20 for seconds.

MARSH GRAPEFRUIT: Supply and demand remained constant with the sales range between \$18-\$30.

MOST SALES: \$18-\$25

RUBY GRAPEFRUIT: Steady supply and values continued to sell from \$20-\$35.

MOST SALES: \$20-\$30

LEMON: Supply was becoming lighter and this should lead to a price improvement. The price range was unchanged at \$30-\$35 for Sizes 88-113 and \$20-\$30 for sizes 125-150 with seconds at \$15-\$25.

MOST SALES: \$ 18 - \$30

MANDARINS: The season is almost over for Imperials but the sales range remained at \$18-\$28 with a few to \$30 for sizes 56 through to 113 and \$15 and \$16 for sizes 48 and 125 with seconds at \$15-\$18. Empress are also coming to an end with the few that were on offer ranging from \$30-\$36 and Daisy at \$15-\$25. Afourer and Murcotts should be available by next week.

TANGELLOS: Good supply and prices were unchanged.

MOST SALES: Class1 10kg \$25-\$30, Class 2 10kg \$15-\$16

LIMES: Moderate supply and prices were steady. Anticipating some improvement next week.

MOST SALES: \$20-\$30

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Friday 20th July 2012

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects, while lower prices refer to Class 2.

BRISBANE							
GRAPEFRUIT Marsh		LEMONS		MANDARIN Hickson		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	16	56	20	60	18	48	18
32	18	64	22	70	20	56	20
36	20	72	26	80	24-26	64	20
40	20	80	28	90	24-26	72	20
48	16	88	30	100	24	80	18
56	14	100	30	110	24	88	18
64		113	30	120	20	100	16
72		125	26	135	18	113	16
		138	22	150	16	125	
		150	18			138	
		165	16				
		180					

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General Comment: Trading conditions have again remained very slow this week with very weak demand from all buying areas. Retailers were still reporting poor in-store demand. Prices were reflecting this lack of buying demand. Some improvement in Hickson, lemons and Navel prices over the last two weeks were driven solely by lighter supply.

NAVEL:

SUPPLY: Lighter DEMAND: Slow CARRYOVER: Some QUALITY: Good
The market prices have improved slightly despite slow demand due to lighter supply.

GRAPEFRUIT:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Light QUALITY: Good
Grapefruit market was steady.

LEMONS:

SUPPLY: Light DEMAND: Slow CARRYOVER: Reducing QUALITY: Good
There was lack of buying demand however prices were slightly higher on the back of slightly lower supplies.

MANDARINS:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Some QUALITY: Good
Hickson mandarin prices improved slightly despite slow buying demand due to slightly lighter supply. Murcotts were on the market and taking over from the Hicksons.

LIMES:

SUPPLY: Reducing DEMAND: Slow CARRYOVER: Reducing QUALITY: Reasonable
Market prices were \$18-\$24 per 5kg tray on the back of slightly reducing supply.

CITRUS FRUIT SIZES CHART - ORANGES			
	AUS 20kg	USA 16kg	SE ASIA 22kg
Count	mm Size	mm Size	mm Size
56	87	84	
64	84	81	87
72	81	77	84
80	77	75	81
88	75	72	77
100	72	69	75
113	69	67	72
125	67	65	69
138	65	63	67
150	63		65

FRIDAY 20th JULY 2012

RETAIL PRICES REPORT - MELBOURNE - 20 th JULY 2012		
MELBOURNE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$1.98 kg \$2.98 bag	\$1.48kg \$2.97 bag
Blood Orange	N/A	N/A
Grapefruit		
Marsh	N/A	\$3.98
Pigmented	\$2.77 kg	\$3.98
Limes	\$8.98 kg	98c each
Lemons	\$3.98 kg & \$3.75 pp bag	\$3.98 kg & \$2.98 pp bag
Mandarin		
Clementine	N/A	N/A
Imperials	\$4.98 kg	\$4.98 kg & \$1.98 pp bag
Tangelos	\$3.98	\$3.98
Daisy	N/A	\$4.98 kg
Afourer	N/A	N/A
Phoenix	\$4.98 kg	N/A
Taylor Lee	\$2.94 kg	\$3.98 kg

RETAIL PRICES REPORT - BRISBANE - 20 th JULY 2012		
BRISBANE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$2.99 - \$3.99 kg	\$2.49 - \$3.99 kg
Grapefruit		
Marsh	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
Red Fleshed	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
Limes	\$6.99 - \$10.99 kg	\$5.99 - \$9.99 kg
Lemons	\$3.49 - \$4.99 kg	\$1.49 - \$3.99 kg
Mandarin		
Hicksons	\$2.99 - \$3.99	\$1.99 - \$3.49