

MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 18th May 2012

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

S Y D N E Y								
MANDARIN Imperial Class 1		Navelina 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40		36	10-16	48			Marsh	Red
48	14-16	40	10-18	56	13-16	23		
56	14-16	48	11-20	64	14-18	27	16-20	16-20
64	14-18	56	12-24	72	16-20	32	20-26	20-26
72	14-18	64	12-24	80	20-22	36	20-26	20-26
80	14-20	72	12-20	88	22-26	40	18-26	18-26
88	14-20	80	10-18	100	22-30	48	14-24	14-24
100	13-18	88	10-16	113	22-30	56		
113	12-16	100	10-16	125	20-24	64		
125		113	10-14	138	17-20	72		
138		125	10-12	150	14-18	80		
No2's	8-14	No2's	3-10	163		No2's	10-16	10-18

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

General Comment: WHOLESAL TRADING TREND

Imperial Mandarins remained at lower rates until Monday when they lifted in price following lighter arrivals and increasing demand. The eating quality had also improved which helped resales and demand. Navel Oranges continued to be widely priced with large supplies of poor eating quality Navelinas from most districts. Poor eating and coloured fruit became unsalable at any price while Premium looking and eating fruit were up to \$30. Lemons again moved up in price, while Grapefruit were steady and with Limes and Pomelos remained weak. General trading was fair to slow with a return to normal full-weeks trading and better trading patterns.

NAVELS:

Demand: Mixed Carryover: Some Quality: Mixed

Comment: USA Navels remained in light supply and while they were now of good quality they were slow to sell. The heavy supplies and the wide range of choices for the Buyers of Australian Oranges continued to depress the market with heavy supplies of Navelina & Washingtons from Queensland as well as all Southern districts. Australian Navels were little changed this week for price with the paler poor eating quality fruit being unsalable to the retail trade. Class 1 15-kilo cartons of Navelina were priced from \$10-\$20 and some higher for the best Southern fruit. Class 2 Navelinas were almost unsalable. Class 1 15-kilo & 18-kilo cartons of Washingtons were priced from \$10-\$26 and the best two lines of 18-kilo plus continued to be up to \$30. Class 2 Oranges were from \$6-\$12 and this included Valencia's which had limited juice sales. Bulk Bins of Navel Oranges ranged from \$80-\$200, while 3-kilo net bags were from \$2.00-\$2.40.

GRAPEFRUIT:

Demand: Fair to Good Carryover: Light Quality: Good

Comment: Both white and red varieties of Grapefruit continued to be in moderate supplies and prices remained fairly steady this week. Pomelos were in heavier supply and eased on price this week being affected by the heavy supplies of Imperial Mandarins and lower prices. Red & whites were priced from \$14-\$26 with Premium lines to \$30. Pomelos eased to range from \$1.50-\$2.30 for both green and red fleshed varieties.

LEMONS:

Demand: Fair Carryover: Moderate Quality: Fair

Comment: For the second week we saw an improving Lemon Market with lighter arrivals coming onto the market this past week seeing Class 1 fruit in 15-kilo cartons for \$14-\$26 and with better heavyweight lines of 18-kilos to \$30 and some higher today. Class 2 fruit has been from \$10-\$16 and coastal fruit was in light supply and sold from \$10-\$20.

LIMES:

Demand: Fair Carryover: Moderate Quality: Mixed

Comment: Limes continued to be in good supply and remained weakly priced this week. Green premium lines continued to be up to \$16 while poorer quality and pale coloured fruit in both trays and bulk 10-kilo cartons sold as low as \$2.00 this week. Class 1 Limes in trays were quoted from \$2-\$16 with most sales remaining around \$10-\$12.

MANDARINS:

Demand: Fair Carryover: Some Quality: Fair

Comment: The past week saw a turn-around in the Imperial Mandarin market with greatly reduced numbers and better eating quality seen. The market cleared all of the old paler poorer eating fruit at last weeks end. The main Class 1 market lifted on Monday to range from \$14-\$20 and with Premium row-faced lines from \$20-\$24 and some higher prices. Class 2 fruit was from \$8-\$14 and bulk bins of Class 2's were from \$160-\$180. There continued to be light supplies of Qld Daisy Mandarins in 9-kilo cartons and ranged for Class 1 fruit from \$20-\$30 and Class 2's were from \$16-\$20.

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M E L B O U R N E									
GRAPEFRUIT		LEMONS		NAVEL		VALENCIA		MANDARIN	
Marsh				Navelina		Season Ended		Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	20-24	48		48	
32	25-30	64		56	20-25	56		56	
36	25-30	72		64	20-25	64		64	18-20
40	25-30	80		72	20-25	72		72	20-24
48	25-28	88	35	80	20-24	80		80	20-22
56	18-20	100	35	88	18-20	88		88	18-20
64	15	113	30-35	100	16-18	100		100	18
		125	26-30	113	14-16	113		113	16
		138	24-28	125		125		125	14
		150	18-20	138		138		138	
				150		150		150	

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General Comment: WHOLESALE TRADING TREND

Market conditions remained very flat with very poor buyer attendance till mid week. There was a little more activity evident today but retailers generally reported weak trading. Lines such as Tomatoes, Cucumbers, Rockmelons, Honeydew, Broccoli and Berries remained in short supply but there is a carry –over of these each morning which would suggest resistance to the high prices. All other lines of fruit and vegetables were in good supply and in many cases far too much for the current demand. Navels were over supplied and prices have eased further. The sales range was from \$14-\$25 with most sales around \$20. Class 2 fruit was from \$8-\$12 with the value of Nets also reduced to \$1.50-\$2.20. Bins were \$160-\$200 for the 300kg and a wider range was operating for the 400kg at \$200-\$340. Marsh and Ruby Grapefruit were still in adequate supply to meet demand and prices remained steady at \$25-\$30 and some up to \$35 with class 2 at \$8-\$20. Lemons from Queensland, Mildura and East Gippsland continued in moderate supply and sales remained steady at \$30-\$35 with No 2s ranging from \$15-\$20 with some to \$25. Values are expected to improve. The supply of Limes was still enough for the current demand and prices were unchanged at \$10-\$15 with a few to \$18. There was still the expectation for limes to improve. Prices for Imperial Mandarins were firmer this week due to a moderate supply and both major chains on special. The sales range was \$14-\$24 and higher for one proven brand with Class 2 fruit at \$10-\$14.

NAVELS: The market was oversupplied and prices eased. The sales range was \$14 -\$25 and clearances were a long way behind the level of supply. Class 2 fruit was around \$8-\$12 and nets also lost ground and were at \$1.50-\$2.20. Bins were \$160-\$200 for the 300kg and a wider range was operating for the 400kg at \$200-\$340. This trend is set to continue until the start of exports.

VALENCIA: Season Ended.

MARSH GRAPEFRUIT: Steady supply of Qld and Riverland fruit remained at similar values to last week. Most Sales: \$18-\$30 and 3kg net bags were \$2.00-\$2.50

RUBY GRAPEFRUIT: Light supply from Queensland and the Northern Territory continued to meet an unchanged demand and prices were steady. Most Sales: \$20-\$30

LEMON: A moderate supply and prices were steady at \$30-\$35 for sizes 88-113 and \$18-\$30 for sizes 125-150. Seconds were \$15-\$20. Values could possibly improve next week.

MANDARINS: Prices for Imperial Mandarins has improved slightly due to the supply moderating and both major chains on special. The sales main range was now from \$14-\$24 and higher for one proven brand. A very light supply of Clementines was on offer at \$18-\$20 but there was little interest. It is expected values for Imperials to be maintained in the week ahead.

LIMES: Still enough supply for the demand and prices are unchanged. There is an expectation for prices to lift soon. Most Sales \$10-\$15

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SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects, while lower prices refer to Class 2.

BRISBANE							
GRAPEFRUIT Marsh		LEMONS		MANDARIN Imperials		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	16	56	20	48	16	48	16
32	18	64	24	56	18	56	16
36	20	72	26	64	22	64	18
40	20	80	28	72	22	72	18
48	16	88	28	80	20	80	16
56	14	100	30	88	16	88	16
64		113	30	100	14	100	14
72		125	26	113	12	113	14
		138	22	125		125	
		150	18	138		138	
		165	16				
		180					

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General Comment: Trading conditions remained very tough this week with weak demand from all buying areas. There was a continuing lightening in supply of Imperial Mandarins with prices slowly firming.

NAVEL:

SUPPLY: Increasing DEMAND: Steady CARRYOVER: Increasing QUALITY: Good
The market prices were continuing to creep down as supply increases. Some buyer resistance to the early season gassed fruit.

GRAPEFRUIT:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Light QUALITY: Good
Grapefruit market was steady.

LEMONS:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Slightly Increased QUALITY: Good
Supply, demand and market prices were all steady this week.

MANDARINS:

SUPPLY: Slowly Reducing DEMAND: Good CARRYOVER: Slowly Decreasing QUALITY: Good
Imperial Mandarins were slowly decreasing in supply as some growers finish this variety. Prices were slowly firming with most older stock now cleared from the system. Prices are expected to continue to rise next week.

LIMES:

SUPPLY: Steady DEMAND: Steady CARRYOVER: Some QUALITY: Reasonable
Market prices were steady. Prices were \$10-\$16 per 5kg tray.

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RETAIL PRICES REPORT - MELBOURNE - 18 th May 2012		
MELBOURNE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$2.48 kg \$4.98 bag	\$2.96 kg \$2.97 bag
Valencias	\$1.98kg	n/a
Grapefruit		\$3.99 bag or \$1.99 kg
Marsh	N/A	N/A
Pigmented	\$3.48 kg	\$3.98
Limes	\$5.98kg	64c each
Lemons	\$3.98 kg \$3.75 pp bag	\$3.98 kg
Mandarin		
Clementine	\$1.94 bag	N/A
Imperials	\$2.24kg	\$1.98kg

RETAIL PRICES REPORT - SYDNEY - 18 th May 2012		
SYDNEY RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels - Navelina 3kg Bag		
Grapefruit		
Marsh		
Red Fleshed		
Limes		
Lemons		
Mandarin		
Imperials	\$0.99 - \$2.49	\$0.99 - \$1.99kg best \$2.99

RETAIL PRICES REPORT - BRISBANE - 18 th May 2012		
BRISBANE RETAIL PRICES		
VARIETY	CHAIN STORES	INDEPENDENT STORES
Navels	\$2.99 - \$3.99 kg	\$2.49 - \$3.99 kg
Grapefruit		
Marsh	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
Red Fleshed	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
Limes	\$5.99 - \$9.99 kg	\$3.99 - \$6.99 kg
Lemons	\$3.99 - \$4.99 kg	\$1.49 - \$3.99 kg
Mandarin		
Imperials	\$2.99-\$3.99	\$1.99-\$3.49