

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 15th June 2012

## SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

SYDNEY								
MANDARIN Imperial Class 1		Navelina 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40		36	10-16	48			Marsh	Red
48	16-18	40	10-18	56	13-16	23		
56	16-20	48	11-20	64	14-18	27	14-20	16-20
64	20-24	56	12-24	72	16-20	32	20-26	20-26
72	20-24	64	12-24	80	20-22	36	20-26	20-26
80	20-24	72	12-20	88	22-26	40	18-26	18-26
88	20-24	80	10-18	100	22-30	48	10-24	14-24
100	16-18	88	10-16	113	22-30	56		
113	16-18	100	10-16	125	20-24	64		
125		113	10-14	138	17-20	72		
138		125	10-12	150	14-18	80		
No2's	8-14	No2's	3-10	163		No2's	10-16	10-18

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

### General Comment: WHOLESAL TRADING TREND

Trading was slow this week past with heavy rains and storms causing chaos along the eastern seaboard and while shopping centres did well other shops saw very slow trading. Citrus fruits were little changed with only limes and lemons strengthening with lighter arrivals. Mandarins were steady and oranges and grapefruit were very slow.

### NAVELS:

Demand: Mixed                                                  Carryover: Some                                                  Quality: Mixed

**Comment:** Navel oranges continued to be in good to heavy supply and were slow selling this week past. There was little price change to report with Navelinas continuing to be very slow and practically unsalable. Class 1, 15-kilo cartons of Navelina were priced from \$8-\$12 from Queensland while Southern Navelinas were priced from \$10-\$14. Class 2 Navelina are almost unsalable from \$3-\$8. Class 1 15-kilo and 18-kilo cartons of Washingtons were priced from \$10-\$20. Leng navels in 15-kilo cartons were up to \$26 and the odd higher for Premium heavier packs. Class 2 oranges were from \$3-\$12 and this included Valencias which had limited juice sales.

### GRAPEFRUIT:

Demand: Slow                                                  Carryover: Light                                                  Quality: Good

**Comment:** There was little change to the grapefruit market this week with adequate supplies of Reds and Whites which remained in weak demand. Pomelos were in good supply and continued to be slow selling with an overlap of Northern and Southern Queensland supplies on offer. Class 1 Red grapefruit were priced from \$14-\$26 with Premium lines to \$30 while Class 1 White grapefruit were priced from \$10-\$24. Pomelos ranged from \$1.25-\$2.00 with the best to \$2.50 for both green and red fleshed varieties.

### LEMONS:

Demand: Fair                                                  Carryover: Moderate                                                  Quality: Fair

**Comment:** Arrivals of lemons were well down this week with Queensland as well as local production districts affected by the wet weather conditions as the Queensland crop was beginning to finish up. While numbers were well down the demand continued to be weak and although the asking prices were up as compared to the previous week, retail buyers simply halved their orders. Class 1 15-kilo cartons were seen to range from \$14-\$26 and with the best to \$30 while the 18-kilo cartons were asking up to \$36 on Tuesday and some higher. Class 2 fruit has been from \$10-\$16 and coastal fruit was in light supply and sold from \$10-\$20.

### LIMES:

Demand: Fair                                                  Carryover: Moderate                                                  Quality: Mixed

**Comment:** The lime market continued to strengthen this week but only on new crop dark green fruit. The old season fruit was slowly clearing but there was still some carrying over and coming onto the market. Old season fruit was selling from \$14-\$20, while new season green waxed stickered fruit ranged from \$20-\$30. Class 2 fruit which included old season pale and yellowing fruit continued to be from \$4-\$10 and some higher, while 10-kilo bulk packs were also struggling and ranged from \$5-\$20 for old season fruit while new season fruit was also up to \$30 in the bulk cartons.

### MANDARINS:

Demand: Fair                                                  Carryover: Some                                                  Quality: Fair

**Comment:** The market was very mixed for Imperials this week past with some fruit coming from Queensland as well as out of NSW, Victoria & South Australia. The quality has been very mixed with dryness seen in fruit out of South Australia. Class 1 fruit ranged in price from \$10-\$24 while Class 2 fruit was from \$8-\$14 but mainly around \$12, with bulk bins of Class 2s from \$160-\$220. Dry fruit carried over and was unwanted. Qld Daisy mandarins had nearly finished and in 9-kilo cartons ranged for Class 1 fruit from \$16-\$22 and Class 2s were from \$10-\$16. Tangelos were slow selling and ranged in price from \$20-\$30 for Class 1 fruit and the Class 2s were from \$12-\$14. Class 1 Taylor Lee mandarins ranged from \$16-\$20 while the Class 2 fruit was from \$12-\$14.

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## Friday 15th June 2012

### SELLING PRICES

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M E L B O U R N E									
GRAPEFRUIT Marsh		LEMONS		NAVEL Navelina		VALENCIA Season Ended		MANDARIN Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	18-24	48		48	
32	25-30	64		56	20-25	56		56	18-20
36	25-30	72		64	20-25	64		64	20-22
40	25-30	80		72	20-25	72		72	20-22
48	25-28	88	30-35	80	18-22	80		80	20-
56	18-20	100	30-35	88	18-20	88		88	20
64	15	113	30-35	100	16-18	100		100	18
		125	26-30	113	14-16	113		113	16-18
		138	24-28	125		125		125	14
		150	20-24	138		138		138	
				150		150		150	

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#### **General Comment: WHOLESAL TRADING TREND**

A little more activity was evident on Tuesday after the Queen's Birthday long weekend but the market had been very quiet since with retailers continuing to report very slow trading conditions. There was good availability of most major lines of fruit and vegetables with the only exceptions being snow peas, sweet corn, raspberries and blueberries. Navels were in over-supply and with poor clearances, carry-overs continued to build. The sales range remained from \$14-\$25 with most sales around \$20. Class 2 fruit was at \$8-\$12 and Nets were unchanged at \$1.50-\$2.00. There was also more than enough supply of bins at around 50c per kg. The 300kg bins were ranging from \$150-\$170 and the 400 kg were \$200-\$250. Supply of Marsh and Ruby grapefruit was stable and meeting an unchanged level of demand at similar values to last week. The sales range remained at \$25-\$30 with some up to \$35 and Class 2 fruit was \$8-\$20. Lemons were in moderate supply and prices remained at \$30-\$35 for sizes 88-113 and \$15-\$25 for sizes 125-150 with seconds at \$15-\$25. A light supply of limes saw values lift again and range from \$25-\$30. Imperials from Queensland were almost at season end but an increase from SA/Vic was enough to meet current demand and values remained the same as last week. The sales range for No.1 fruit continued between \$14-\$22 with seconds and smalls at around \$10-\$12. A moderate supply of Daisy remained at \$20-\$25 and the increasing supply of Afourer saw values ease and were now also at \$20-\$25. Tangelos were still in light supply at \$28-\$30 for Class 1 and \$15-\$16 for seconds. A few were also available from SA at around \$40 for the 15kg carton.

**NAVELS:** Navels were in over-supply and with poor clearances, carry-overs continued to build. The sales range was basically unchanged at \$14-\$25 for 1<sup>st</sup> grade fruit with No 2s at around \$8-\$12 and Nets remained at \$1.50-\$2.00. There was also plentiful availability of Bin lines at basically around 50c per kg. The 300kg bins were ranging from \$150 to \$170 and \$200-\$250 for 400kg. There appeared to be an increased carry-over of bins.  
**MOST SALES:** \$20

**CARA CARA:** A handful of CARA CARA available from Sth Aust at similar values to last week. Class 1 \$30.

**MARSH GRAPEFRUIT:** Steady supply and prices were also steady at \$18-\$30 with most sales at \$18-\$25.

**RUBY GRAPEFRUIT:** Supply and demand remained constant and the selling range continued at \$20-\$35.  
**MOST SALES:** \$20-\$30

**LEMON:** A moderate level of supply was enjoyed at a steady demand at unchanged values. The price range has remained steady at \$30-\$35 for sizes 88-113 and \$20-\$30 for sizes 125-150 with seconds at \$15-\$25.  
**MOST SALES:** \$18-\$30

**MANDARINS:** The supply of Imperials from Queensland has now slowed right down as their season is almost over. There was however, enough supply available from Sth Aust/Vic growing areas to meet demand and prices remained unchanged. The sales range continued between \$14-\$22 and lower for small counts while seconds were generally around \$10-\$12. The moderate supply of Daisy continued at \$20-\$25 with increasing supplies of Afourer a bit easier at \$20-\$25.  
**MOST SALES:** Imperials No 1 \$18-\$22, No 2 \$10-\$12.

**TANGELLOS:** A light supply from Central Queensland was at similar values to last week and a few from SA are also on offer.  
**MOST SALES:** Class1 10kg \$28-\$30, Class 2 10kg \$15-\$16

**LIMES:** Supply is light and prices have lifted again.  
**MOST SALES:** \$25-\$30

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## Friday 15<sup>th</sup> June 2012

### SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects, while lower prices refer to Class 2.

BRISBANE							
GRAPEFRUIT Marsh		LEMONS		MANDARIN Imperials		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	16	56	18	48	16	48	16
32	18	64	20	56	18	56	16
36	20	72	24	64	20	64	18
40	20	80	26	72	20	72	18
48	16	88	28	80	16-18	80	16
56	14	100	28	88	16	88	16
64		113	28	100	14	100	14
72		125	22	113	14	113	14
		138	20	125		125	
		150	16	138		138	
		165	14				
		180					

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**General Comment:** Trading conditions have remained terrible this week with very weak demand from all buying areas. Prices were starting to reflect this lack of buying demand.

**NAVEL:**

SUPPLY: Heavy                      DEMAND: Slow                      CARRYOVER: Heavy                      QUALITY: Good  
The market prices were continuing to remain under heavy pressure with heavy supply and slow demand.

**GRAPEFRUIT:**

SUPPLY: Steady                      DEMAND: Slow                      CARRYOVER: Light                      QUALITY: Good  
Grapefruit market was steady.

**LEMONS:**

SUPPLY: Steady                      DEMAND: Slow                      CARRYOVER: Increased                      QUALITY: Good  
Lack of buying demand starting to affect market prices.

**MANDARINS:**

SUPPLY: Slowly Reducing                      DEMAND: Slow                      CARRYOVER: Slowly Decreasing                      QUALITY: Good  
Imperial mandarins were still slowly decreasing in supply however prices were weak due to very poor demand.

**LIMES:**

SUPPLY: Steady                      DEMAND: Slow                      CARRYOVER: Some                      QUALITY: Reasonable  
Market prices were \$14-\$20 per 5kg tray

# FRIDAY 15<sup>TH</sup> JUNE 2012

RETAIL PRICES REPORT - <b>MELBOURNE</b> - 15 <sup>th</sup> June 2012		
<b>MELBOURNE RETAIL PRICES</b>		
VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels</b>	\$1.48 kg \$2.48 bag	\$2.98 kg \$3.98 bag
<b>Grapefruit</b>		\$3.99 bag or \$1.99 kg
Marsh	N/A	N/A
Pigmented	\$3.98 kg	\$3.98
<b>Limes</b>	\$8.98kg	98c each
<b>Lemons</b>	\$3.98 kg \$3.75 pp bag	\$3.98 kg
<b>Mandarin</b>		
<b>Clementine</b>	\$3.98kg	N/A
<b>Imperials</b>	\$3.98kg \$3.88pp bag	\$1.98kg
<b>Tangelos</b>	N/A	N/A
<b>Daisy</b>	\$4.98kg	\$4.98kg
<b>Afourer</b>	\$4.98kg	N/A

RETAIL PRICES REPORT - <b>BRISBANE</b> - 15 <sup>th</sup> June 2012		
<b>BRISBANE RETAIL PRICES</b>		
VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels</b>	\$2.99 - \$3.99 kg	\$2.49 - \$3.99 kg
<b>Grapefruit</b>		
Marsh	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
Red Fleshed	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
<b>Limes</b>	\$5.99 - \$9.99 kg	\$3.99 - \$6.99 kg
<b>Lemons</b>	\$3.99 - \$4.99 kg	\$1.49 - \$3.99 kg
<b>Mandarin</b>		
Imperials	\$2.99-\$3.99	\$1.99-\$3.49