

MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

Friday 14th September 2012

SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

| S Y D N E Y | | | | | | | | |
|-------------------------------|-------|----------------|-------|----------------|-------|------------|-------|-------|
| Murcott Honey Class 1- 9kg | | Navels 15kg | | LEMONS 15kg | | GRAPEFRUIT | | |
| Count | \$ | Count | \$ | Count | \$ | Count | \$ | |
| 40 | 24-28 | 36 | 10-13 | 48 | | | Marsh | Red |
| 54 | 26-30 | 40 | 10-15 | 56 | 10-15 | 23 | | |
| 60 | 26-32 | 48 | 11-14 | 64 | 12-16 | 27 | 10-14 | 12-16 |
| 70 | 26-30 | 56 | 12-15 | 72 | 14-18 | 32 | 14-16 | 16-20 |
| 80 | 24-28 | 64 | 12-16 | 80 | 16-20 | 36 | 14-16 | 16-20 |
| 90 | 22-26 | 72 | 10-16 | 88 | 18-22 | 40 | 12-14 | 14-18 |
| 100 | 20-24 | 80 | 10-15 | 100 | 18-24 | 48 | 8-12 | 10-14 |
| 110 | 16-22 | 88 | 10-14 | 113 | 18-24 | 56 | | |
| | | 100 | 10-13 | 125 | 17-20 | 64 | | |
| | | 113 | 8-12 | 138 | 16-18 | 72 | | |
| | | 125 | 8-10 | 150 | 14-16 | 80 | | |
| | | 138+ | 7-9 | | | | | |
| No2's | 12-20 | No2's | 5-8 | No2's | 10-16 | No2's | 6-10 | 8-12 |

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

General Comment: WHOLESALE TRADING TREND

The Sydney markets saw slow activity this week past with the demand for most Citrus fruits being very slow. Lemons continued to weaken on price with larger arrivals and the lime market was also seen to go into reverse at a rapid rate with larger arrivals and slow demand. Navel oranges continued to be slow with little change in prices this week, grapefruit were also slow and unchanged on prices. Murcot Honey mandarins as with other mandarins were unchanged for price with fair demand.

NAVELS:

Demand: Slow

Carryover: Some

Quality: Good

Comment: The orange market was little changed and continued to struggle this week with heavy supplies of Washingtons, Lengs and Late Lane navels coming onto the Sydney markets daily. The three price levels for oranges continued with the top-shelf display fruit which was of Extra Class quality easing to be up to \$26 per carton. The Bulk of fruit was of Class 1 quality with Washingtons in Class 1 15-kilo and 18-kilo cartons were priced from \$10-\$16 and some higher. Leng Navels in 15-kilo cartons were up to \$20 and the best Premium heavier packs to \$26 and Class 1 Late Lane Navels were from \$12-\$24. Bulk Bins of Navel oranges ranged from \$60-\$120 and the best to \$140 in heavier wire bins, while 3-kilo net bags were from \$1.30-\$1.60 and the best to \$2.00. Class 2 Navels were from \$6-\$12 and Red fleshed Cara Cara oranges were from \$10-\$15 and in very slow demand. There continued to be heavy supplies of Blood Oranges and the prices quoted were unchanged with Class 1 fruit from \$16-\$26 and the Premium South Australian fruit were up to \$30. Class 2 fruit was from \$10-\$14 and were very slow.

GRAPEFRUIT:

Demand: Slow

Carryover: Some

Quality: Good

Comment: Both Red & White grapefruit continued to be slow selling this week with the market remaining very quiet and with slow sales and weak demand after orders. Pomelos were in lighter supply but continued to be slow selling with quality deteriorating. Class 1 Red grapefruit were priced from \$10-\$20 with Premium lines to \$24 while Class 1 White grapefruit were priced from \$8-\$16 and some higher.

LEMONS:

Demand: Good

Carryover: Some

Quality: Fair

The lemon market continued to be slow selling with good supplies and with the quality generally dropping off with ripe and over-ripe fruit seen. Prices were generally unchanged having weakened substantially last week. Premium fruit were only up to \$30 on 18-kilo fruit and the bulk of the Class 1 and Composite fruit eased slightly with good supplies and slowing demand. Class 1 15-kilo cartons were seen to range from \$12-\$24 and Class 2 fruit was from \$10-\$14. Coastal fruit was in light supply and sold from \$12-\$20 and some higher.

LIMES:

Demand: Good

Carryover: Light

Quality: Mixed

Comment: The Lime market was unsteady on Monday and has since weakened with the Premium bright waxed green, stickered and row-faced trays starting at \$50-\$70 but came back to be from \$40-\$50 in 5-kilo trays. Class 1 fruit was quoted from \$40-\$70 with pale coloured composites from \$25-\$45 in 5-kilo trays. Class 2 tray packed fruit were from \$15-\$35 with some higher, while 10-kilo bulk packs ranged from \$20-\$40 for Class 2s.

MANDARINS:

Demand: Fair

Carryover: Moderate

Quality: Fair

Comment: Southern Imperial mandarins continued to be in very light supply this week and the better retailers were buying at up to \$30 and selling at around \$9.99 per kilo. There were good supplies of Qld Murcot Honey mandarins which were steady for price. Imperial mandarins were in very light supply and were from \$10-\$26 on Class 1 fruit, with the best to \$30 while Class 2 fruit was from \$8-\$16. There were good supplies of very small Imperials from local Sydney growers this week past. There were also good supplies of Murcot Honey, Tangelos, southern Afourer mandarins and local Hicksons and Emperors. Tangelos ranged in price from \$14-\$20 and some to \$30 for Class 1 while Class 2 fruit was from \$5-\$14. Class 1 Murcot Honey in 15-kilo cartons ranged from \$20-\$30 and with some higher, while the Class 2s were from \$12-\$20. Heavier 18-kilo packs of Premium quality Murcot were up to \$36. Afourer mandarins were seen from \$14-\$24 for Class 1 fruit in 9-kilo cartons while Hicksons in 9-kilo cartons were from \$10-\$20 and of generally good quality.

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| BRISBANE | | | | | | | |
|---------------------|----|--------|----|---------------------|-------|-------|-------|
| GRAPEFRUIT Marsh | | LEMONS | | MANDARIN Murcott | | NAVEL | |
| Count | \$ | Count | \$ | Count | \$ | Count | \$ |
| 27 | 16 | 56 | 20 | 60 | 26 | 48 | 16 |
| 32 | 18 | 64 | 22 | 70 | 28-30 | 56 | 18 |
| 36 | 20 | 72 | 26 | 80 | 30-32 | 64 | 18-20 |
| 40 | 20 | 80 | 28 | 90 | 30-32 | 72 | 18-20 |
| 48 | 16 | 88 | 30 | 100 | 30 | 80 | 18 |
| 56 | 14 | 100 | 30 | 110 | 30 | 88 | 16 |
| 64 | | 113 | 28 | 120 | 26 | 100 | 14-16 |
| 72 | | 125 | 24 | 135 | 22 | 113 | 14 |
| | | 138 | 20 | 150 | 18 | 125 | |
| | | 150 | 18 | | | 138 | |
| | | 165 | 16 | | | | |
| | | 180 | | | | | |

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR *GENUINE* CLASS 1 FRUIT

GENERAL COMMENT: Trading conditions are again the same this week as the previous few weeks. There remained very weak demand from all buying areas. Retailers were still reporting poor in-store demand and prices were reflecting this lack of buying demand.

NAVEL:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Some QUALITY: Good
The market prices have stayed steady. Buyer demand was very poor and more than enough supply to meet this slow demand.

GRAPEFRUIT:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Light QUALITY: Good
Grapefruit market was steady.

LEMONS:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Some QUALITY: Good
Poor buying demand and more than enough supply to meet this demand has left the market a bit weaker this week.

MANDARINS:

SUPPLY: Steady DEMAND: Slow CARRYOVER: Steady QUALITY: Good
Murcott mandarin prices were steady. There was slow buying demand however export orders were providing a floor to hold up domestic pricing.

LIMES:

SUPPLY: lighter DEMAND: Slow CARRYOVER: None QUALITY: Reasonable
Market prices were \$45 to \$60 per 5kg tray on the back of very light supply.

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| CITRUS FRUIT SIZES CHART - ORANGES | | | |
|------------------------------------|----------|----------|--------------|
| | AUS 20kg | USA 16kg | SE ASIA 22kg |
| Count | mm Size | mm Size | mm Size |
| 56 | 87 | 84 | |
| 64 | 84 | 81 | 87 |
| 72 | 81 | 77 | 84 |
| 80 | 77 | 75 | 81 |
| 88 | 75 | 72 | 77 |
| 100 | 72 | 69 | 75 |
| 113 | 69 | 67 | 72 |
| 125 | 67 | 65 | 69 |
| 138 | 65 | 63 | 67 |
| 150 | 63 | | 65 |

RETAIL PRICES Friday 14th September 2012

| RETAIL PRICES REPORT – BRISBANE – 14 th September 2012 | | |
|---|----------------------|----------------------|
| BRISBANE RETAIL PRICES | | |
| VARIETY | CHAIN STORES | INDEPENDENT STORES |
| Navels | \$1.49 - \$ 3.99 kg | \$1.49 - \$3.99 kg |
| Grapefruit | | |
| Marsh | \$ 2.99 - \$ 3.99 kg | \$1.99 - \$ 3.99 kg |
| Red Fleshed | \$ 2.99 - \$ 3.99 kg | \$1.99 - \$ 3.99 kg |
| Limes | \$ 4.99 - \$ 9.99 kg | \$ 9.99 - \$ 4.99 kg |
| Lemons | \$ 3.49 - \$ 4.99 kg | \$1.49 - \$ 3.99 kg |
| Mandarins | | |
| Murcott | \$ 2.99 - \$ 3.99 | \$1.99 - \$ 3.49 |