

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

## Friday 11th May 2012

### SELLING PRICES

Unless indicated, highest prices are for Class 1, good quality fruit with minimal blemish and no significant defects.

SYDNEY								
MANDARIN Imperial Class 1		Navelina 15kg		LEMONS 15kg		GRAPEFRUIT		
Count	\$	Count	\$	Count	\$	Count	\$	
40		36	10-16	48			Marsh	Red
48	10-12	40	10-18	56	13-16	23		
56	12-14	48	11-20	64	14-18	27	16-20	16-20
64	14-16	56	12-24	72	16-20	32	20-26	20-26
72	14-16	64	12-24	80	20-22	36	20-30	20-30
80	14-16	72	12-20	88	22-26	40	18-26	18-26
88	13-15	80	10-18	100	22-26	48	14-24	14-24
100	10-12	88	10-16	113	22-26	56		
113	10	100	10-16	125	20-24	64		
125	9	113	10-14	138	17-20	72		
138		125	10-12	150	14-18	80		
No2's	6-10	No2's	12-14	163		No2's	10-16	10-18

PLEASE NOTE THAT ALL HIGHEST PRICES QUOTED ARE FOR **GENUINE CLASS 1 FRUIT**

#### **General Comment: WHOLESAL TRADING TREND**

This past week saw increasing supplies of Oranges with heavier supplies of Navelinas, Washingtons as well as Thompson Navelis. Imported USA Late Lanes stopped selling and this market collapsed. Valencias have become almost unsalable and Australian Navelis eased as better colour and eating quality stopped the sales of poorer coloured and eating fruit. Mandarins peaked in supply and began to back off in supply allowing the market to clear and the lower end of prices lift. However the top of the market saw little change due to the general slowness in retail sales generally. Lemons firmed slightly this week while Grapefruit and Limes were unchanged while Pomelos were easier and slower.

#### **NAVELS:**

Demand: Mixed    Carryover: Some    Quality: Mixed

**Comment:** As mentioned above USA Navelis stopped selling as Australian fruit improved and the USA market collapsed. There was a heavy supply with a wide range of choices for the Buyers of Australian Oranges. Qld Navelina & Washingtons were in good supplies and improved quality, while the same applied to Southern Navelina & Washingtons. All Australian Navelis eased on price with the paler poor eating quality fruit slower and easier on price as merchants struggled to clear them as darker orange coloured fruit with better eating quality was arriving. 15-kilo cartons of Navelina were priced from \$10-\$20 and some higher for the best Southern fruit. Queensland Navelinas were almost unsalable and was at Class 2 rates. 15-kilo & 18-kilo cartons of Washingtons were priced from \$10-\$26 and the best to two lines of 18-kilo plus were up to \$30 this week. Class 2 Oranges were from \$6-\$12 and this included Valencias which had limited juice sales. Bulk Bins of Navel Oranges ranged from \$80-\$200, while 3-kilo net bags were from \$2.00-\$2.40.

#### **GRAPEFRUIT:**

Demand: Fair to Good    Carryover: Light    Quality: Good

**Comment:** Both White and Red varieties of Grapefruit continued to be in moderate supplies and prices remained at the same rates this week. Pomelos were in heavier supply and eased on price this week being affected by the heavy supplies of Imperial Mandarins and lower prices. Red & Whites have been priced from \$14-\$26 with Premium lines to \$30. Pomelos eased to range from \$1.50-\$2.30 for both green and red fleshed varieties.

#### **LEMONS:**

Demand: Fair    Carryover: Moderate    Quality: Fair

**Comment:** There were lighter supplies of Lemons coming onto the market this past week seeing Class 1 fruit in 15-kilo cartons \$14-\$26 and with better heavyweight lines of 18-kilos to \$30 and some higher today. Class 2 fruit has been from \$10-\$16. Coastal fruit was in light supply and sold from \$10-\$20.

#### **LIMES:**

Demand: Fair    Carryover: Moderate    Quality: Mixed

**Comment:** Limes remained generally weak with heavy supplies from many districts as well as local supplies. While green premium lines were up to \$16 there remain heavy supplies of coloured fruit in both trays and bulk 10-kilo cartons which sold as low as \$4 on trays and \$5 on the bulk packs as Class 2's.

#### **MANDARINS:**

Demand: Fair    Carryover: Some    Quality: Fair

**Comment:** Queensland Imperial Mandarins have been in heavy supplies but were in lighter numbers this week which saw the market clean-up and the lower end of the Class 1 fruit lift to be from \$10-\$16 while there were some higher prices for Premium Row-faced cartons. Quality was seen to improve with more lines being sweeter which will help sales. There were light supplies of Qld Daisy Mandarins in 9-kilo cartons which ranged from \$16-\$30.

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M E L B O U R N E									
GRAPEFRUIT		LEMONS		NAVEL		VALENCIA		MANDARIN	
Marsh				Navelina				Imperials	
Count	\$	Count	\$	Count	\$	Count	\$	Count	\$
27		56		48	20-24	48		48	
32	25-30	64		56	24-30	56		56	
36	25-30	72		64	30	64		64	16-20
40	25-30	80		72	24-30	72	15-20	72	16-20
48	25-28	88	35	80	20-24	80	15-20	80	16-20
56	18-20	100	35	88	20-22	88	15-20	88	16-18
64	15	113	30-35	100	16-20	100		100	14-16
		125	26-30	113	14-18	113		113	10-14
		138	24-28	125		125		125	8-12
		150	18-20	138		138		138	
				150		150		150	

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#### **General Comment: WHOLESALE TRADING TREND**

Market conditions were still flat however a little more buyer activity was evident this morning but it was still a long way from where it should be was. Most lines of fruit and vegetables were in good supply to meet requirements except Broccoli, Cucumbers, Strawberries, Blueberries, Rockmelons, Honeydew Melon and Tomatoes which were very short and prices were adjusting accordingly. The supply of Navels from Qld Mildura / Sth Aust and the Griffith areas was proving more than adequate for the demand and values were softer. The sales range was generally between \$18-\$30 with the odd higher but the most sales around \$20-\$24. Class 2 fruit was between \$12-\$15 with Nets at \$2.00-\$2.50 and bins continued around \$200 for the 300kg and \$400 for the 400kg. The few USA imports still on the market were on offer at similar values. Valencias are almost done for the season and the few on offer were \$14-\$20. Marsh and Ruby Grapefruit were still in adequate supply to meet demand and prices remained steady at \$25-\$30 and some up to \$35 with class 2 at \$8-\$20. Lemons from Queensland, Mildura and East Gippsland were in light to moderate supply and sales were steady at \$30-\$35 with No 2s ranging between \$15-\$20 with some to \$25. The supply of Limes was enough for the current demand and prices were unchanged at \$10-\$15 with a few to \$18. It is anticipated that Limes should be in lighter supply possibly next week and if so, prices will improve.

**NAVELS:** Supply from Queensland, Mildura, Sth. Aust. and Griffith was proving more than adequate for the current level of demand and values appeared a bit softer. The sales range was generally between \$18-\$30 and the odd to \$35 but generally the most sales were around \$20-\$24. Class 2 fruit was between \$12-\$15 and nets remained at \$2.00-\$2.50. Bins were \$200 for the 300kg and around \$400 for the 400kg. There were USA imports still on the market at comparable value.

**MOST SALES:** \$20-\$24

**VALENCIA:** Very little interest now shown for Valencias as Navels were in plentiful supply.

**MOST SALES:** \$14-\$18

**MARSH GRAPEFRUIT:** Light supply of new season Qld and old season Riverland fruit remained at similar values to last week. New season Riverland fruit is expected on the market later this week.

**MOST SALES:** \$18-\$30

**RUBY GRAPEFRUIT:** Light supply from Queensland and the Northern Territory continued to meet an unchanged demand and prices were steady.

**Most Sales:** \$20-\$30

**LEMON:** A Light to moderate supply mainly from Queensland together with consignments from the Mildura and East Gippsland areas. The sales range was stable at \$30-\$35 for sizes 88 -113 and \$18-\$30 for sizes 125-150. Seconds were \$15-\$20

**MOST SALES:** \$18-\$35

**MANDARINS:** The supply of Imperial Mandarins appeared to be decreasing and hopefully this should result in prices firming next week. Quality remained reasonably good generally however some carry-over lines were starting to look a bit tired. The price range was from \$10-\$20 and up to \$22 for one proven brand.

No 2s were between \$8 and \$10.

**LIMES:** Still enough supply from Qld, SA and NSW which was adequate for the demand and prices were unchanged. We anticipate less supply next week which should bring some improvement in values.

**MOST SALES:** \$10-\$15

# MURRAY VALLEY CITRUS BOARD - WEEKLY REPORT

## Friday 11th May 2012

### SELLING PRICES

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BRISBANE							
GRAPEFRUIT Marsh		LEMONS		MANDARIN Imperials		NAVEL	
Count	\$	Count	\$	Count	\$	Count	\$
27	16	56	20	48	12	48	18
32	20	64	24	56	14	56	20
36	24	72	26	64	16	64	22
40	24	80	28	72	16	72	22
48	20	88	28	80	14	80	20
56	16	100	30	88	12	88	18
64		113	30	100	12	100	14
72		125	26	113	10	113	14
		138	22	125		125	
		150	18	138		138	
		165	16				
		180					

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**General Comment:** Trading conditions remained very tough this week with weak demand from all buying areas. Slowly seeing some lightening in supply of Imperial Mandarins however prices remained very low on this variety.

**NAVEL:**

SUPPLY: Light                                      DEMAND: Steady                                      CARRYOVER: Some                                      QUALITY: Good  
The market prices were continuing to creep down as supply increased

**GRAPEFRUIT:**

SUPPLY: Steady                                      DEMAND: Slow                                      CARRYOVER: Light                                      QUALITY: Good  
Grapefruit market was steady

**LEMONS:**

SUPPLY: Steady                                      DEMAND: Slow                                      CARRYOVER: Slightly Increased                                      QUALITY: Good  
Supply, demand and market prices were all steady this week

**MANDARINS:**

SUPPLY: Slowly Reducing                                      DEMAND: Good                                      CARRYOVER: Slowly Decreasing                                      QUALITY: Good  
Imperial Mandarins were slowly decreasing in supply as some growers finish this variety. Prices were slow to come up as older stock was still being cleared from the system. Prices are expected to rise next week.

**LIMES:**

SUPPLY: Steady                                      DEMAND: Steady                                      CARRYOVER: Some                                      QUALITY: Reasonable  
Market prices were steady. Prices were \$10-\$16 per 5kg tray

## Friday 11<sup>th</sup> May 2012

### RETAIL PRICES REPORT - MELBOURNE - 11<sup>th</sup> May 2012

<b>MELBOURNE RETAIL PRICES</b>		
VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels</b>	\$2.68 kg	\$3.98 kg \$2.97 bag
<b>Valencias</b>	\$1.98kg \$3.98 bag	\$2.98kg
<b>Grapefruit</b>		\$3.99 bag or \$1.99 kg
Marsh	N/A	N/A
Pigmented	\$3.98 kg	\$3.98
<b>Limes</b>	\$5.98kg	50c each
<b>Lemons</b>	\$3.98 kg	\$3.98 kg
<b>Mandarin</b>		
<b>Clementine</b>	\$3.48 bag	N/A
<b>Imperials</b>	\$2.24kg	\$1.99kg

### RETAIL PRICES REPORT - SYDNEY - 11<sup>th</sup> May 2012

<b>SYDNEY RETAIL PRICES</b>		
VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels - Navelina</b> 3kg Bag		
<b>Grapefruit</b>		
Marsh		
Red Fleshed		
<b>Limes</b>		
<b>Lemons</b>		
<b>Mandarin</b>		
Imperials	\$0.99 - \$2.49	\$0.99 - \$1.99kg best \$2.99

### RETAIL PRICES REPORT - BRISBANE - 11<sup>th</sup> May 2012

<b>BRISBANE RETAIL PRICES</b>		
VARIETY	CHAIN STORES	INDEPENDENT STORES
<b>Navels</b>	\$2.99 - \$3.99 kg	\$2.49 - \$3.99 kg
<b>Grapefruit</b>		
Marsh	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
Red Fleshed	\$2.99 - \$3.99 kg	\$1.99 - \$3.99 kg
<b>Limes</b>	\$5.99 - \$9.99 kg	\$3.99 - \$6.99 kg
<b>Lemons</b>	\$3.99 - \$4.99 kg	\$1.49 - \$3.99 kg
<b>Mandarin</b>		
Imperials	\$2.99-\$3.99	\$1.99-\$3.49